

Improving Human Sequential Decision-Making with Reinforcement Learning

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Berkeley Haas



with Hamsa Bastani (Wharton)
& Osbert Bastani (Penn)



Learning is Costly

2+ years

to be fully productive

\$1,286/worker

training expenses

- Training Magazine 2019

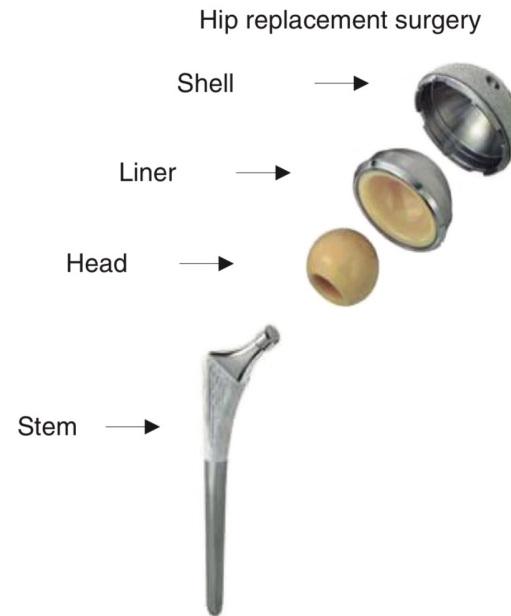
Learning is Costly

2+ years
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\$1,286/worker

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- Training Magazine 2019



New device = **+32.4%**
surgery duration

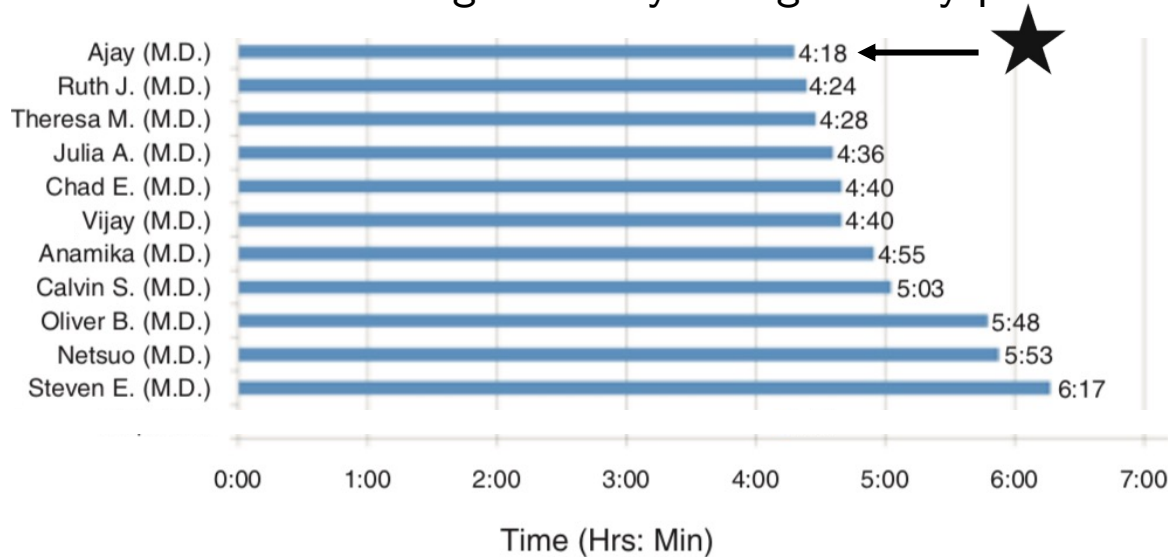
- Ramdas et al. 2018

Also – Tucker et al 2002, Ibanez et al 2017, Gurvich et al 2019,
Bavafa & Jonasson 2020, Bloom et al 2020, ...

Learning from Experts

Learning from Experts

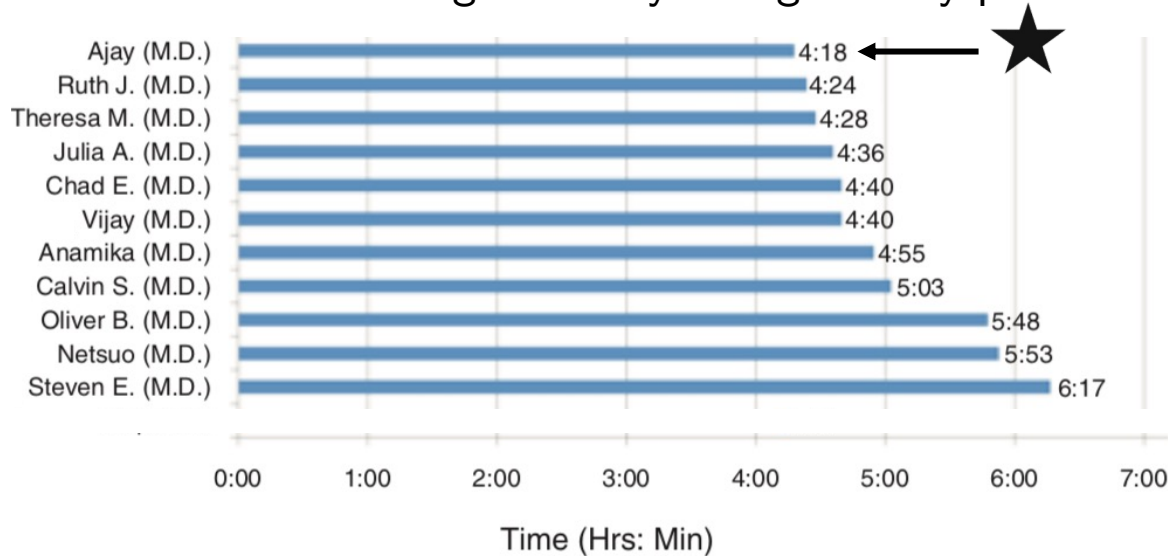
Median length of stay of high acuity patients



- Song et al. 2018

Learning from Experts

Median length of stay of high acuity patients



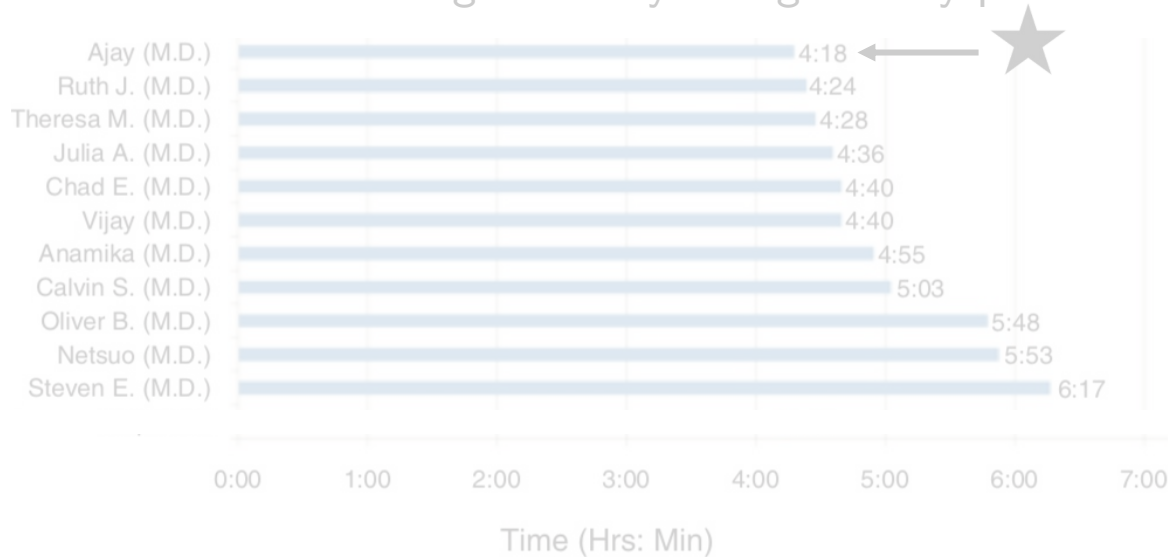
+10.9%
productivity

- Song et al. 2018

Also – Chan et al 2014, Herkenhoff et al 2018, Tan & Netessine 2019, Jarosch et al 2019, ...

Learning from Experts

Median length of stay of high acuity patients



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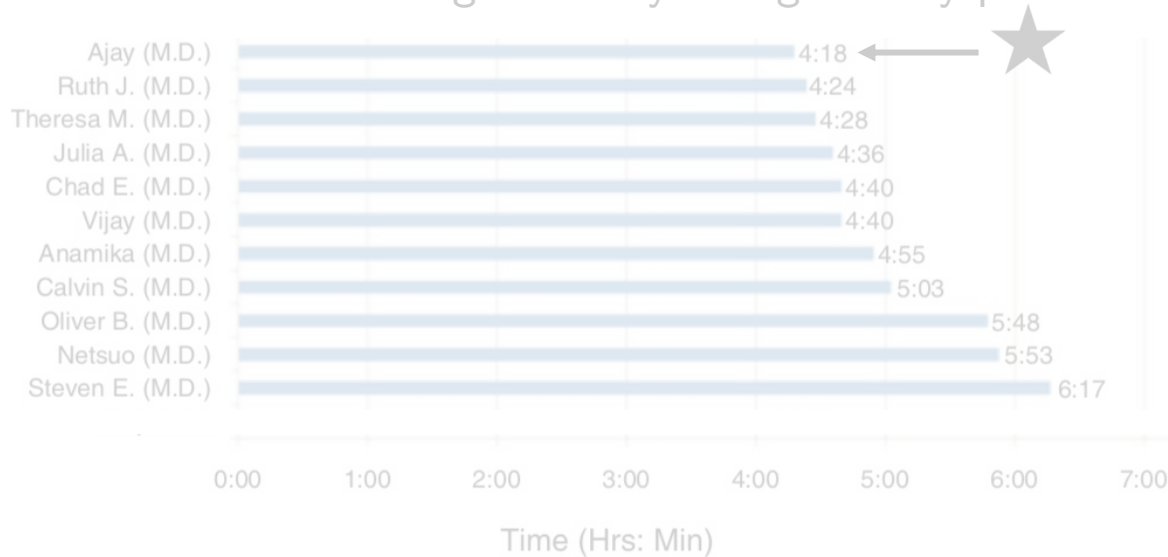
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productivity

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Trace Data is Everywhere

Physicians









• ROACH,TRISTIN	Fibrinogen, INR, PT, PTT AMD_996304_76		MILLER,ALEX,MD status: Unreviewed	05•19•17
• ROACH,TRISTIN	Lipitor 80 mg		MILLER,ALEX,MD status: Unreviewed	05•18•17
• LEON,ERIN	Geriatric Wellness Visit		JONES,CAMERON,MD status: Unreviewed	05•16•17
• BECK,ALIVIA	Zocor 20 mg		JACK,JACK,MD status: Unreviewed, held	05•18•17
NORTON,BETHANY	Norvasc 10 mg		MILLER,ALEX,MD status: Unreviewed	05•18•17
MONTGOMERY,BLAINE	Glucophage 850 mg		OSHEA,JAMIE,MD reviewed by: PPMD_AKN... status: Reviewed	05•18•17
KLECK,MICHAEL	Office Visit - Abbreviated		JONES,CAMERON,MD reviewed by: SUSAN status: Reviewed	05•12•17
MCARDLE,HELEN	Office Visit - Mobile		JONES,CAMERON,MD status: Unreviewed	05•12•17

Uber Drivers



Trace Data is Everywhere

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Uber Drivers



Trace data



Tips

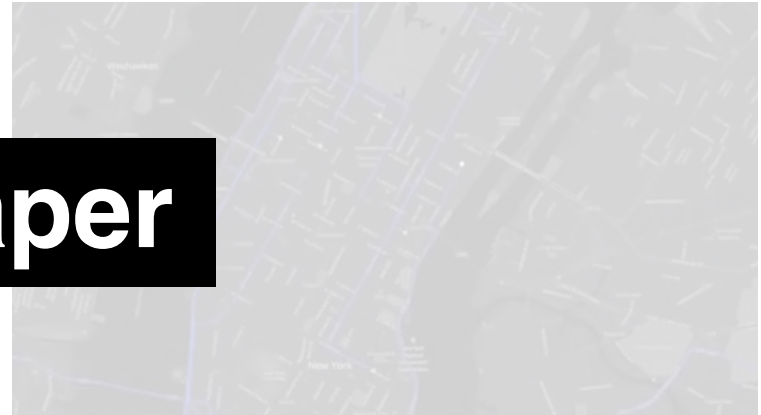
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Physicians

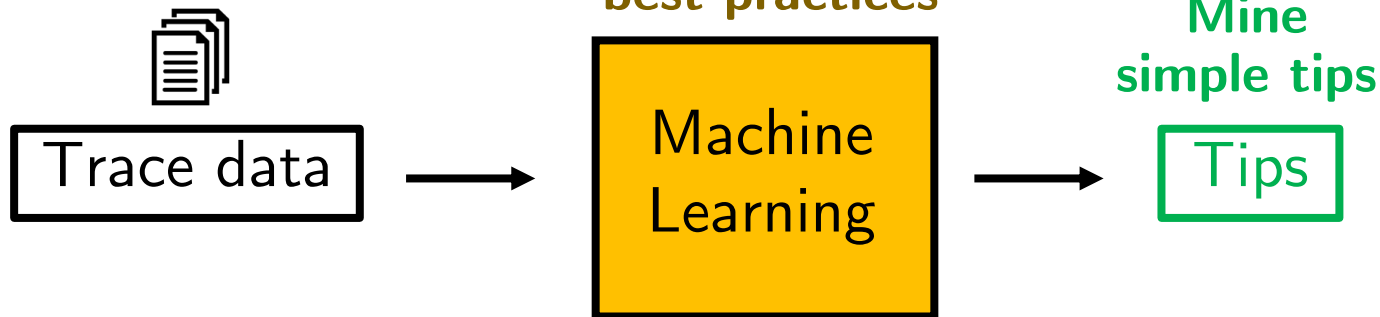
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Uber Drivers



Our Paper

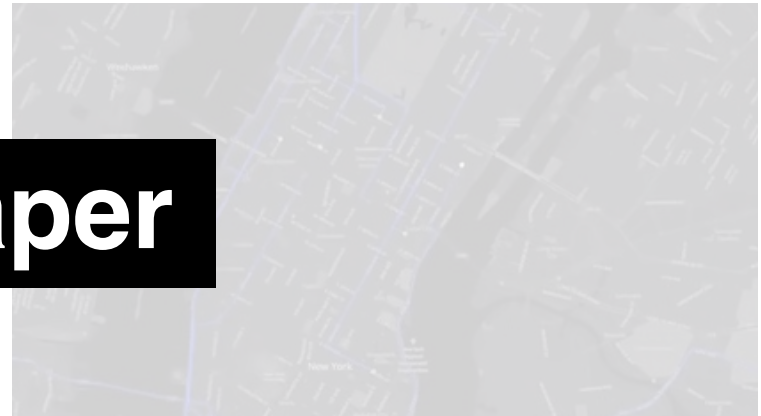


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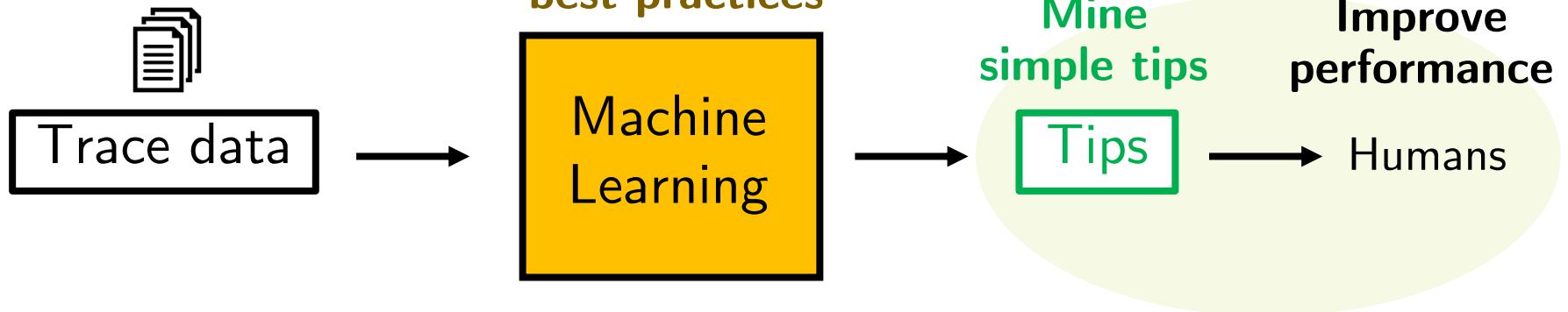
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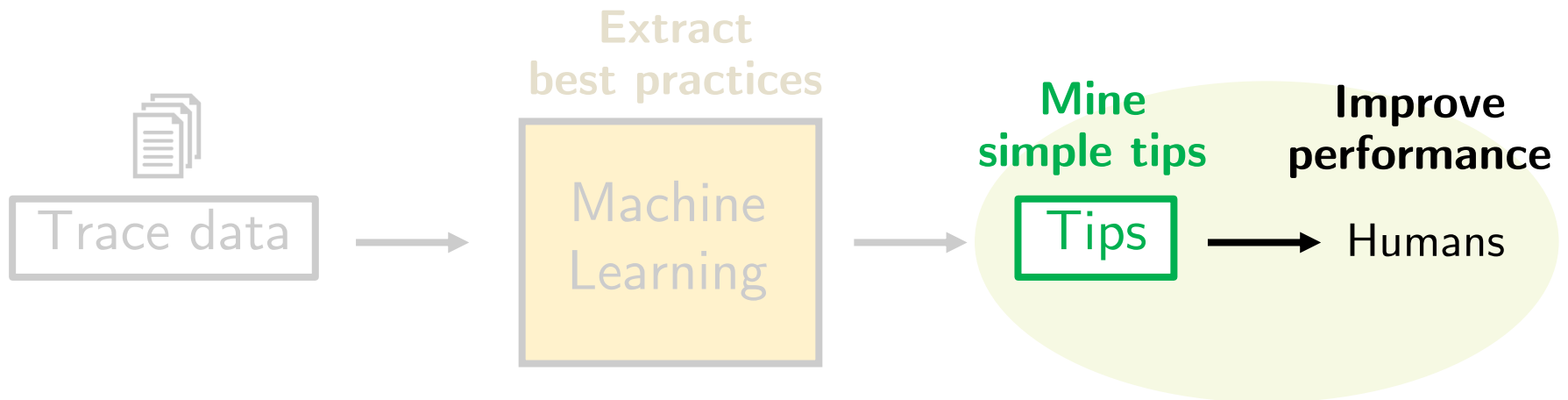
Uber Drivers



Our Paper

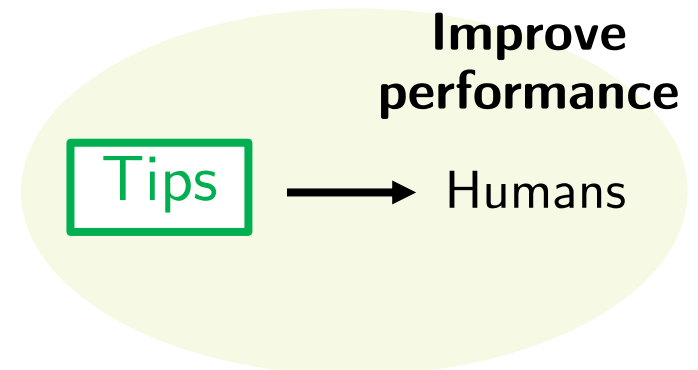


Potential Issues



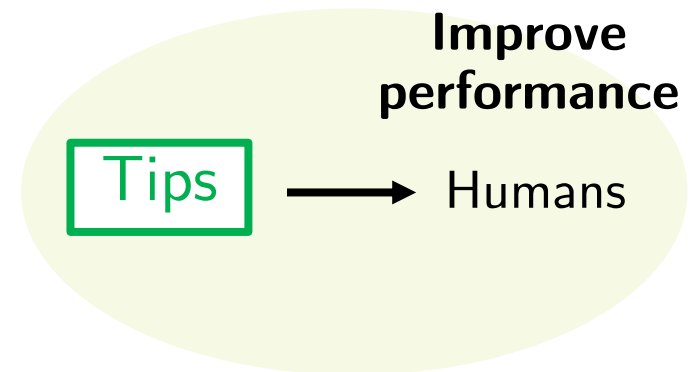
Potential Issues

- Compliance to tips, “algorithm aversion” (e.g., Dietvorst et al 2015)



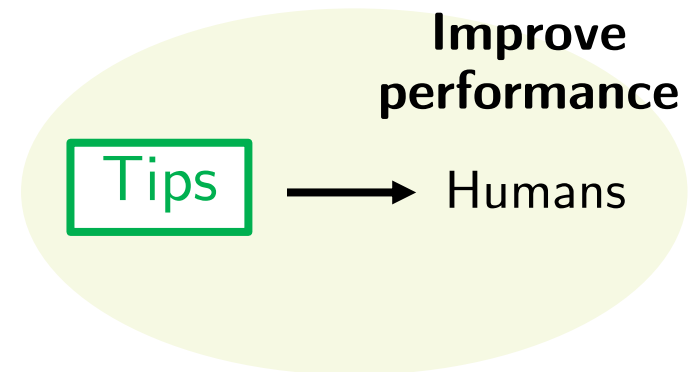
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- Interpretability, inability to precisely implement



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- Interpretability, inability to precisely implement
- Learning curve, spillovers

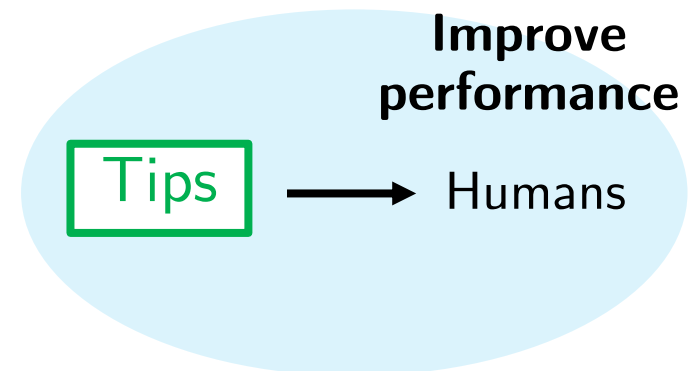


Potential Issues

- Compliance to tips, “algorithm aversion” (e.g., Dietvorst et al 2015)
- Interpretability, inability to precisely implement
- Learning curve, spillovers

What We Did:

Controlled environment
to observe human learning
& decision-making



Cooking Game

Burger Queen



x 4 within 50 ticks

Participant

Cooking Game

Burger Queen



x 4 within 50 ticks

Making a Burger

Chop meat
(2 ticks)



Cook burger
(10 ticks)



Plate
(2 ticks)

Participant

Cooking Game

Burger Queen

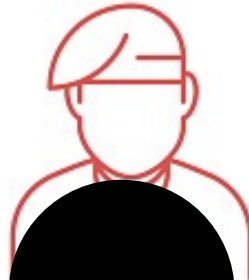


x 4 within 50 ticks

Chef



Sous-Chef



Server



Participant

Pre-registered at

<https://aspredicted.org/blind.php?x=8ye5cb>

Cooking Game

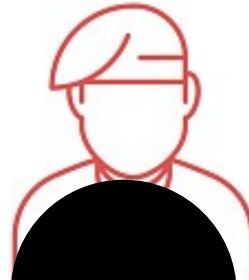
Burger Queen

Chopping:	Fast	Average	Slow
Cooking:	Fast	Average	Slow
Plating:	Slow	Average	Fast

Chef



Sous-Chef



Server



Participant

Cooking Game

Reward: 0
Tick #1/50

Burger Queen

Burger
chop
cook
plate

Burger
chop
cook
plate

Burger
chop
cook
plate


Burg
chop
cook
plate

Next Tick

Chef

Sous-Chef

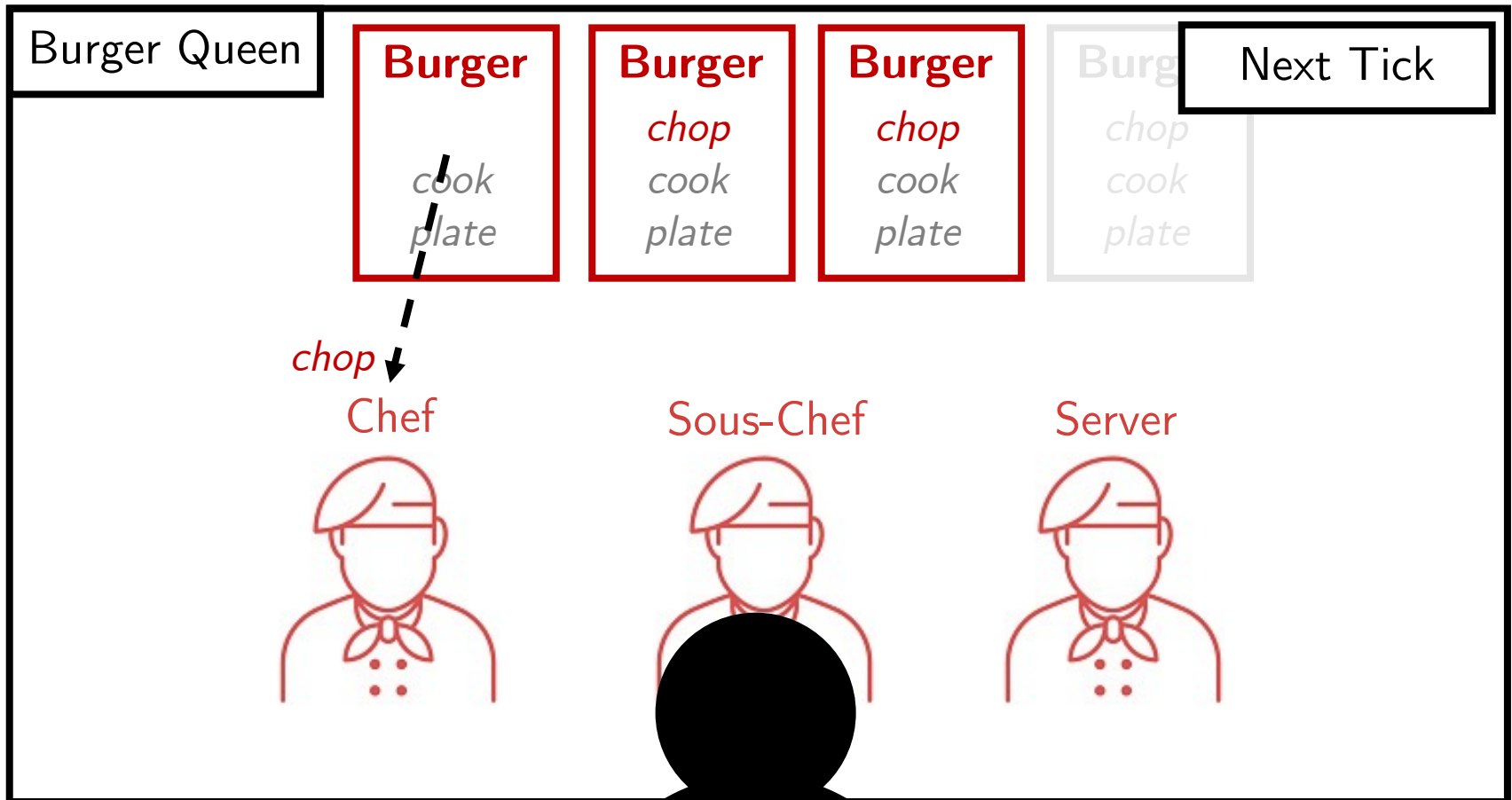
Server



Participant

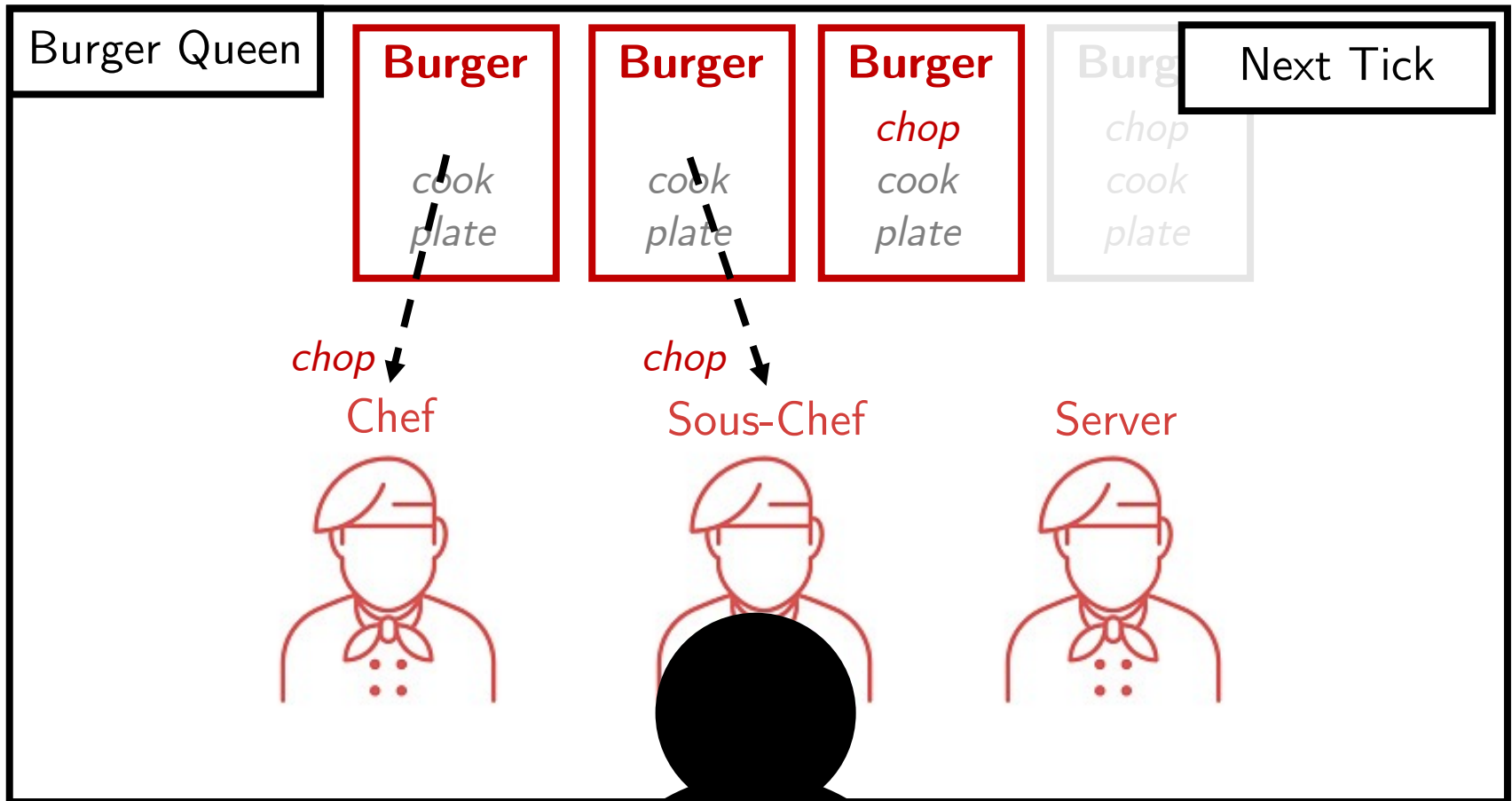
Cooking Game

Reward: 0
Tick #1/50



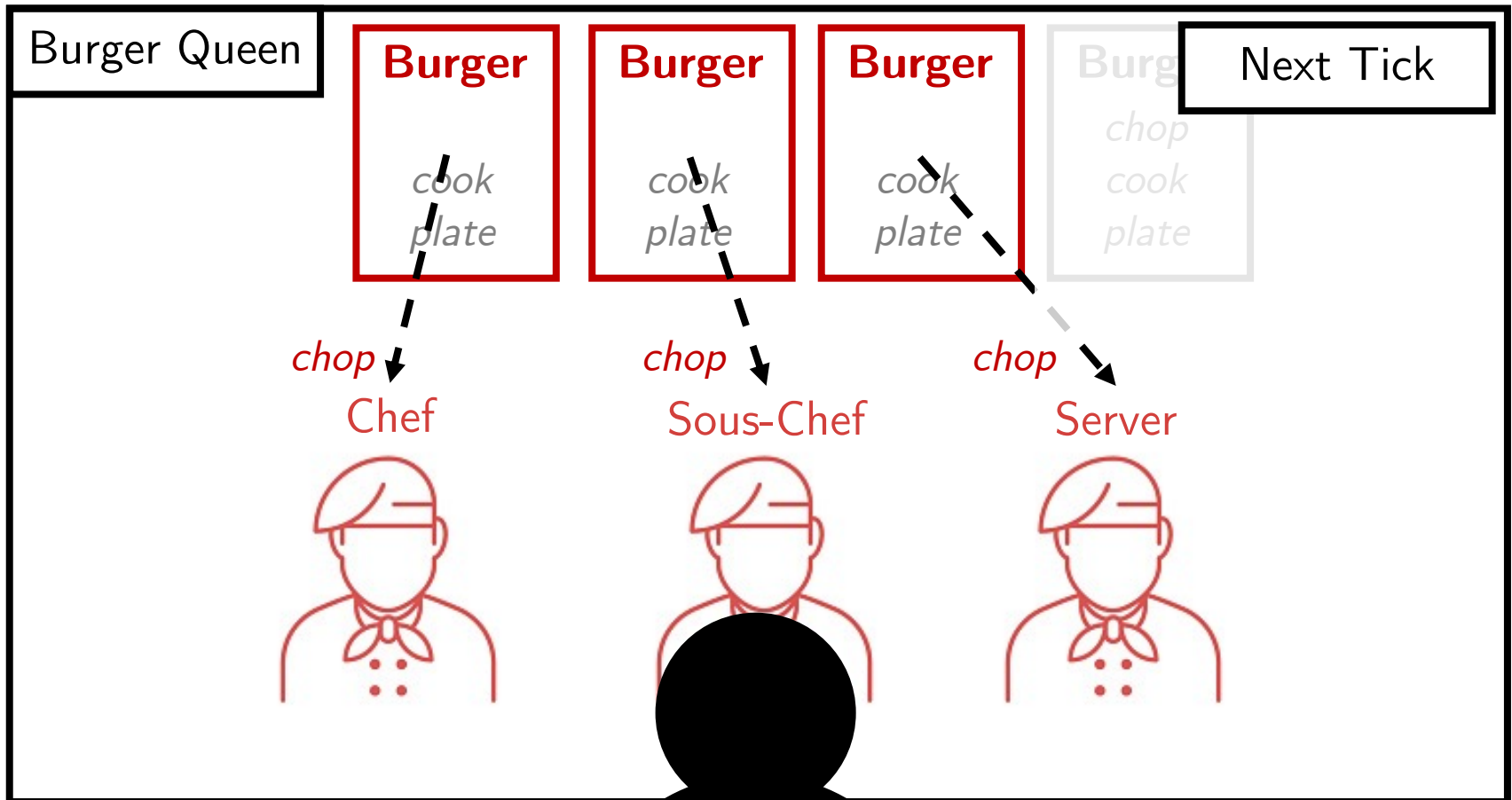
Cooking Game

Reward: 0
Tick #1/50



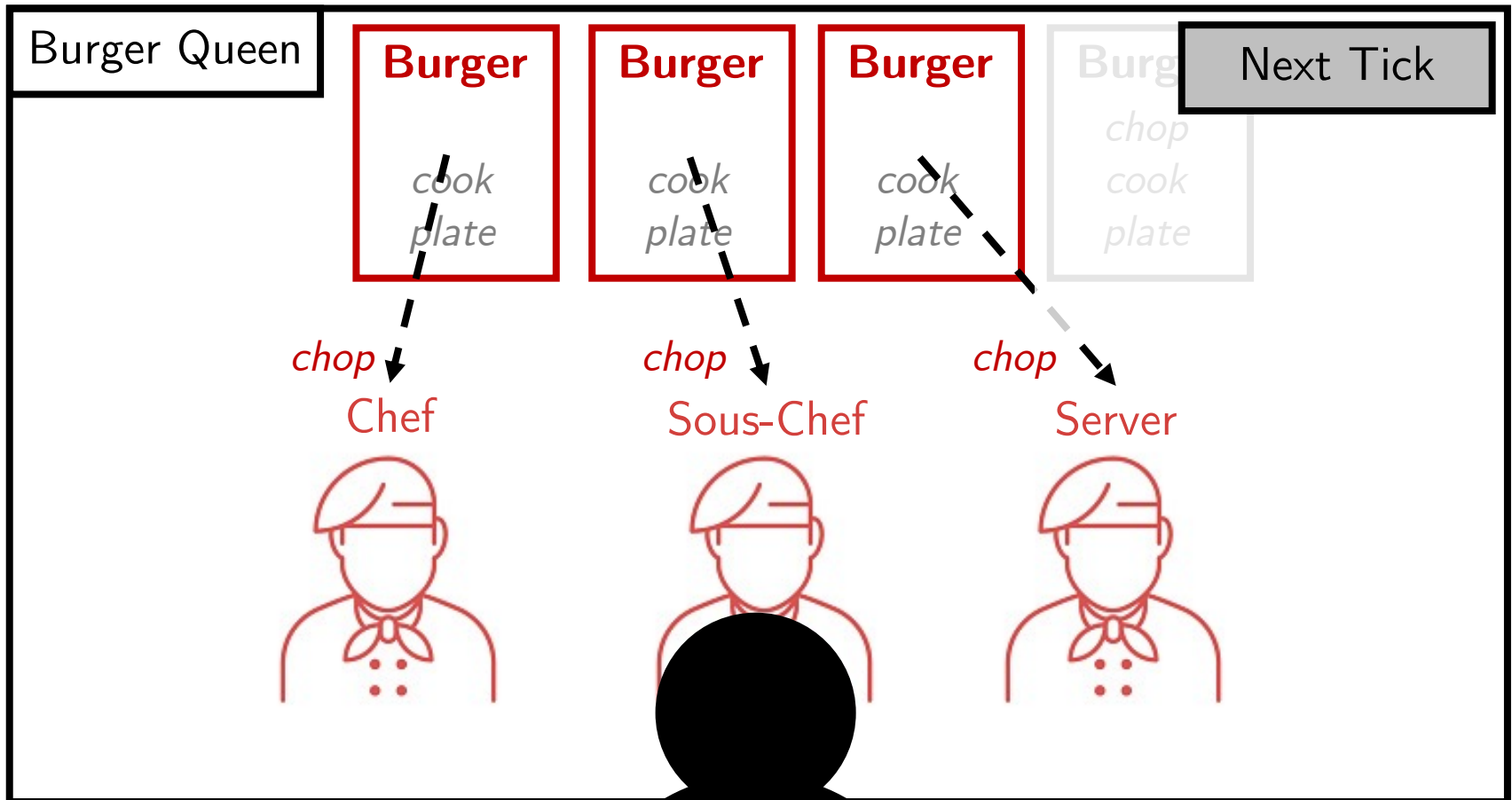
Cooking Game

Reward: 0
Tick #1/50



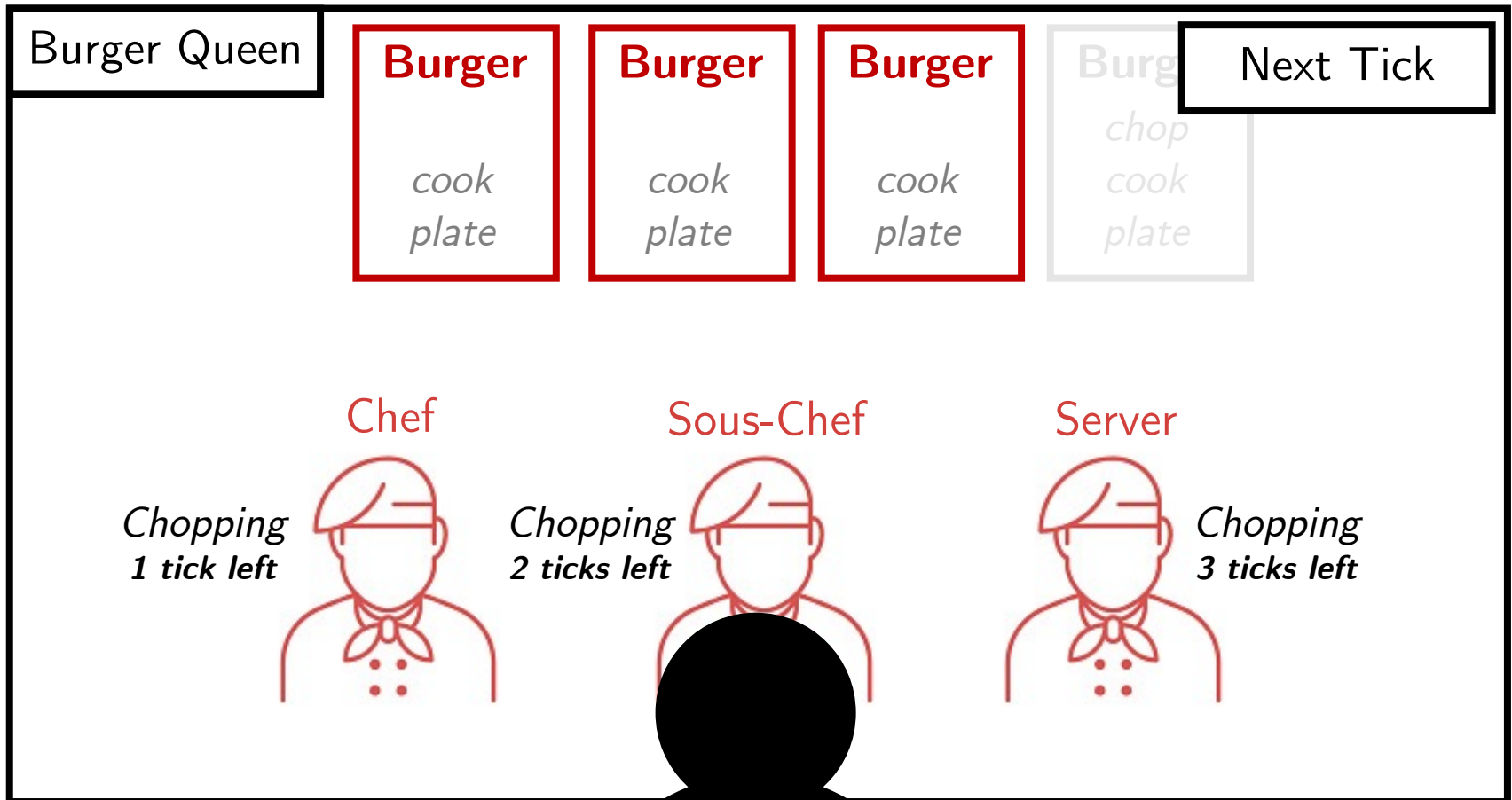
Cooking Game

Reward: 0
Tick #1/50



Cooking Game

Reward: 0
Tick #2/50



Design

Disruption Scenario

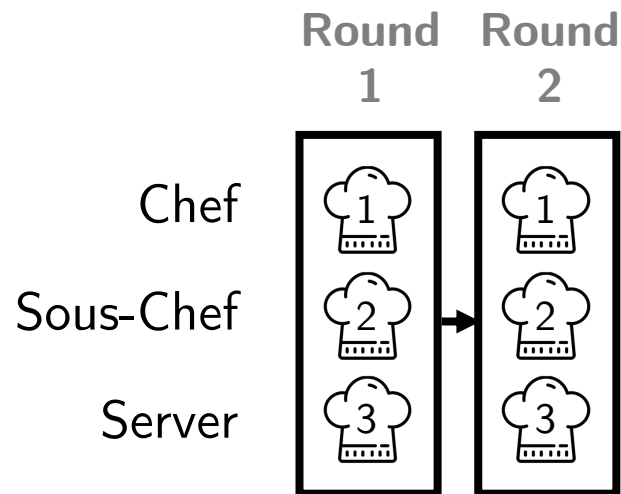


x 4 within 50 ticks

Design

Disruption Scenario

 x 4 within 50 ticks

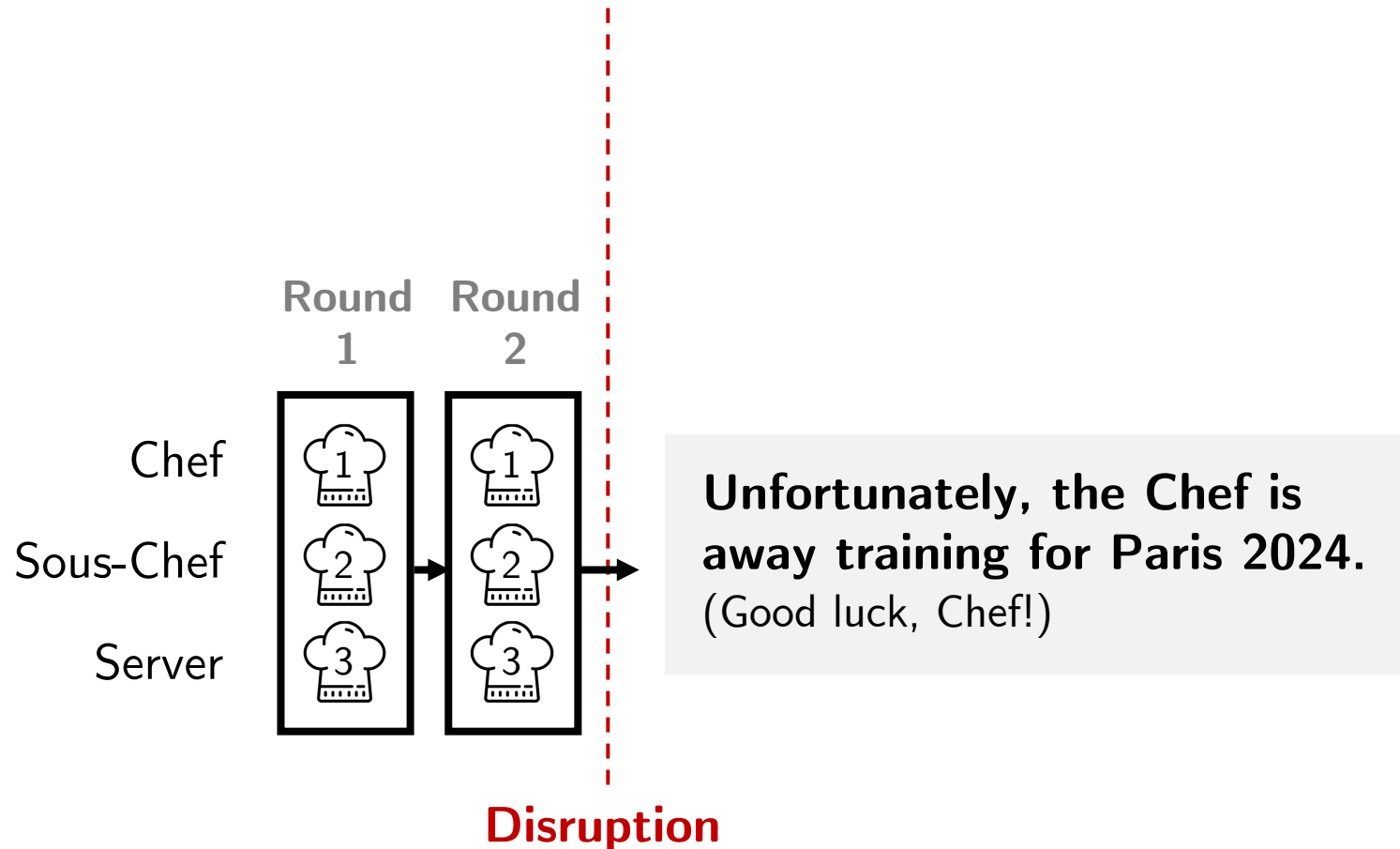


Design

Disruption Scenario



x 4 within 50 ticks

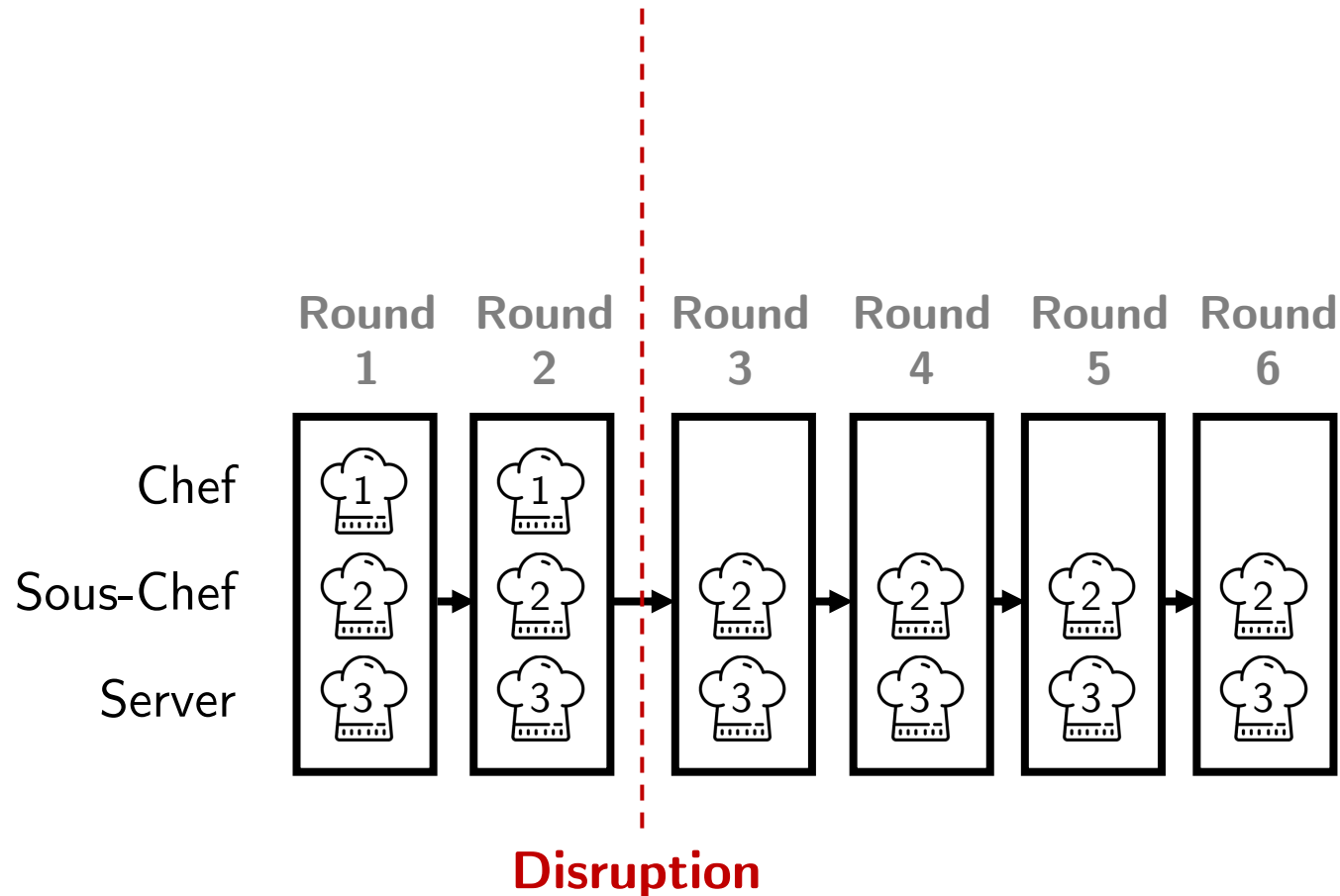


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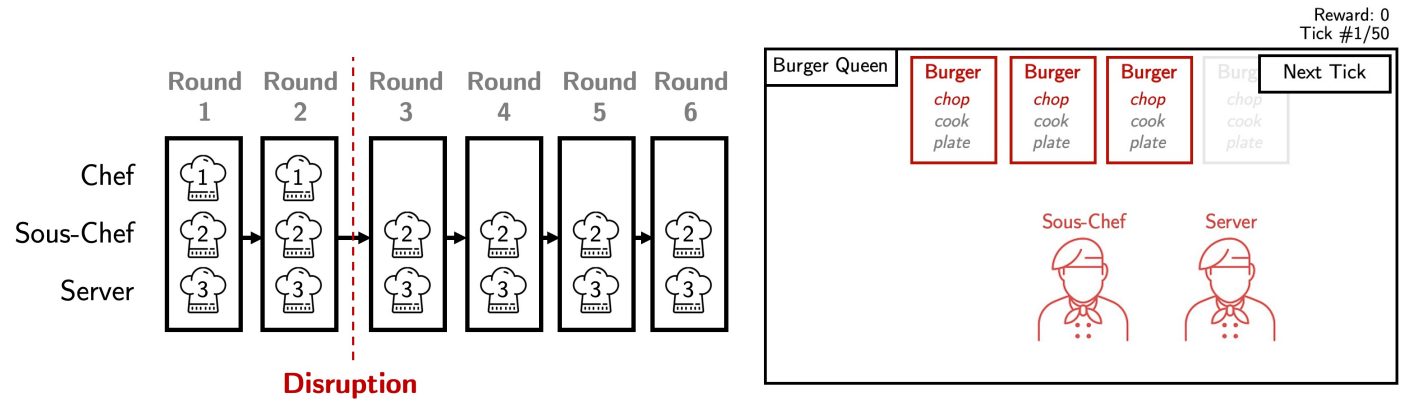
Disruption Scenario



x 4 within 50 ticks



Phase I Collect Trace Data



Human



Amazon Mechanical Turk, $N = 172$
mean age 36.4, 62% female

Our Approach



Human



Tips

Our Approach

MDP: $\mathcal{M} = (S, A, R, P, \gamma)$



Human



Input:

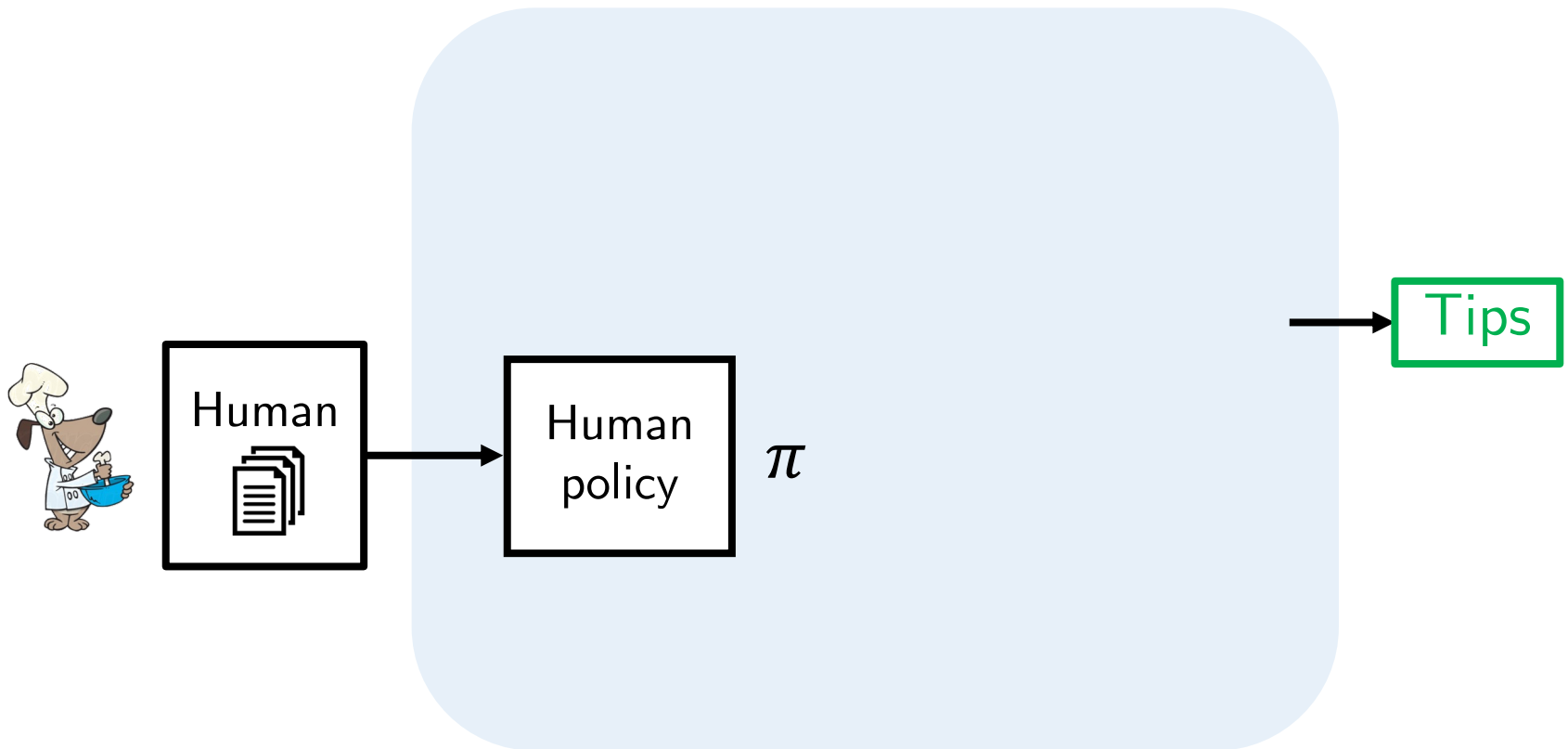
Trace data \hat{d}_h
from human

$\{(s_1, a_1, r_1), (s_2, a_2, r_2), \dots, (s_T, a_T, r_T)\}$

Tips

Our Approach

MDP: $\mathcal{M} = (S, A, R, P, \gamma)$



Our Approach

MDP: $\mathcal{M} = (S, A, R, P, \gamma)$

Value function $V^\pi(s)$ is the cumulative reward obtained by using policy π from state s

$$V^\pi(s) = \mathbb{E}[\sum_{t=0}^T R(s_t, a_t) \mid s_0 = s, a_t = \pi(s_t)]$$



policy

π

Step 1: Q-Learning

MDP: $\mathcal{M} = (S, A, R, P, \gamma)$

Q function $Q^\pi(s, a)$ is the reward obtained by taking action a in state s and using policy π thereafter

$$Q^\pi(s, a) = \mathbb{E}_{s' \sim p(s'|s, a)}[V^\pi(s')]$$

- Watkins & Dayan 1992

Step 1: Q-Learning

MDP: $\mathcal{M} = (S, A, R, P, \gamma)$

Q function $Q^\pi(s, a)$ is the reward obtained by taking action a in state s and using policy π thereafter

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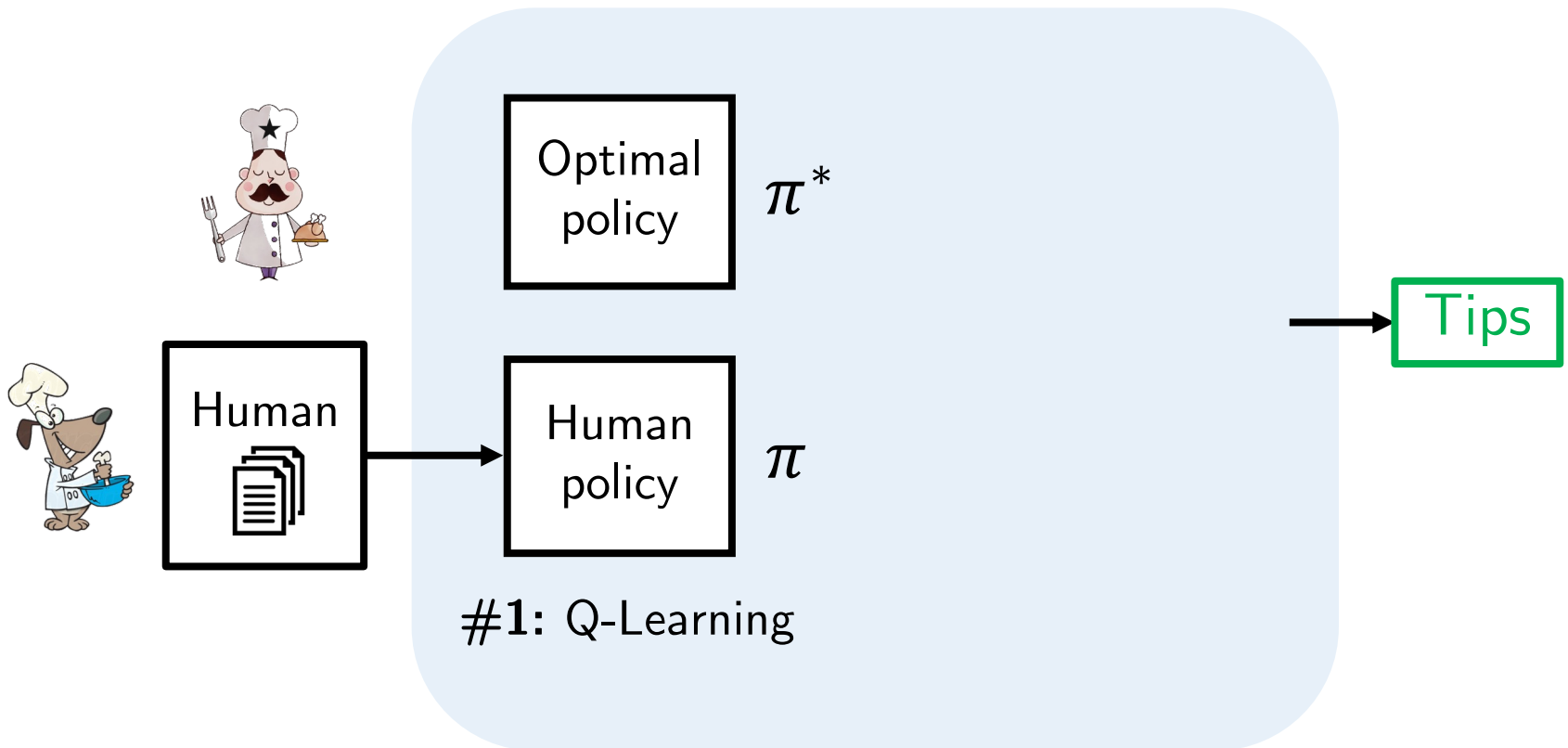
- Watkins & Dayan 1992

- Learn using supervised learning on trace data obtained using π

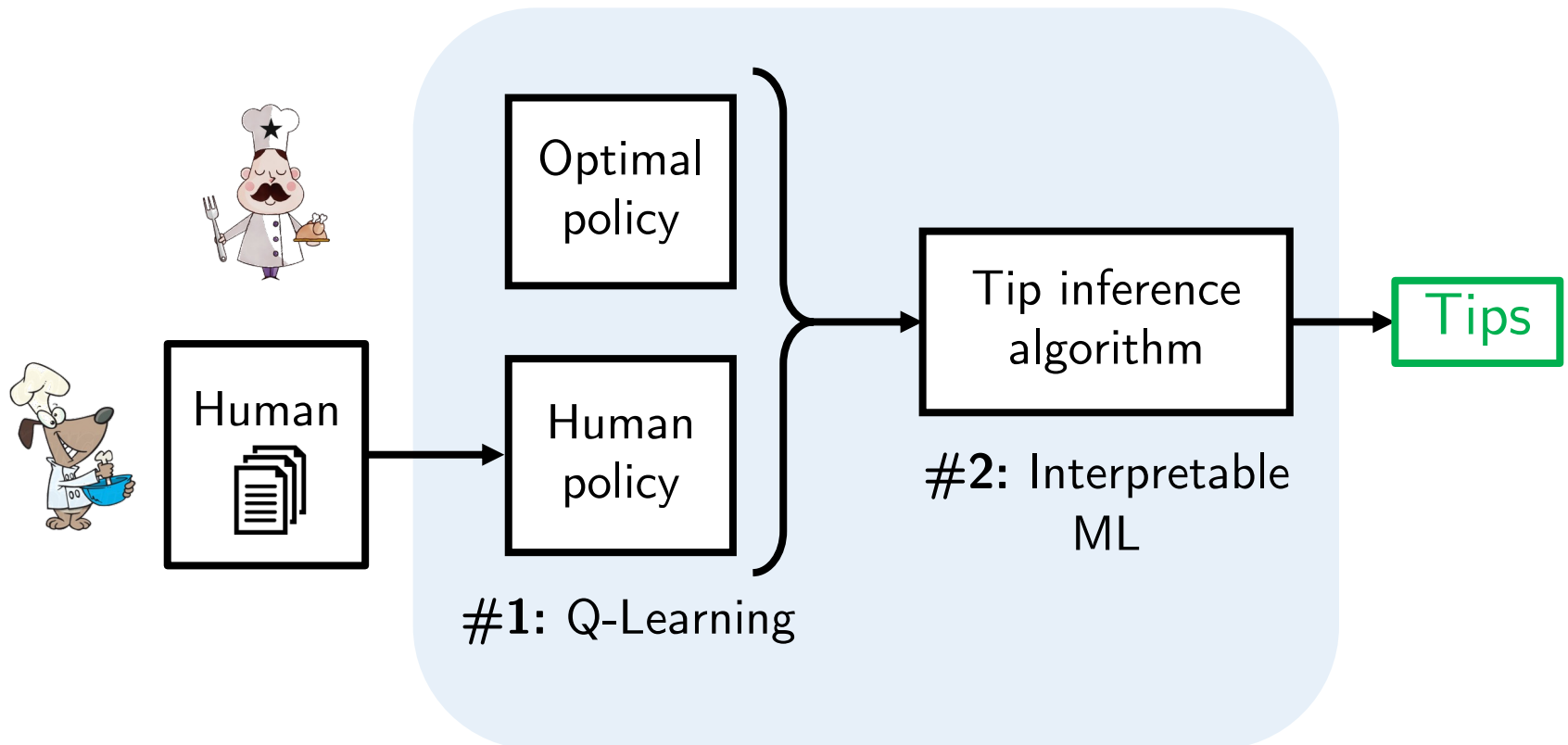
$$\hat{Q}_\theta^\pi(s, a) \approx Q^\pi(s, a)$$

Our Approach

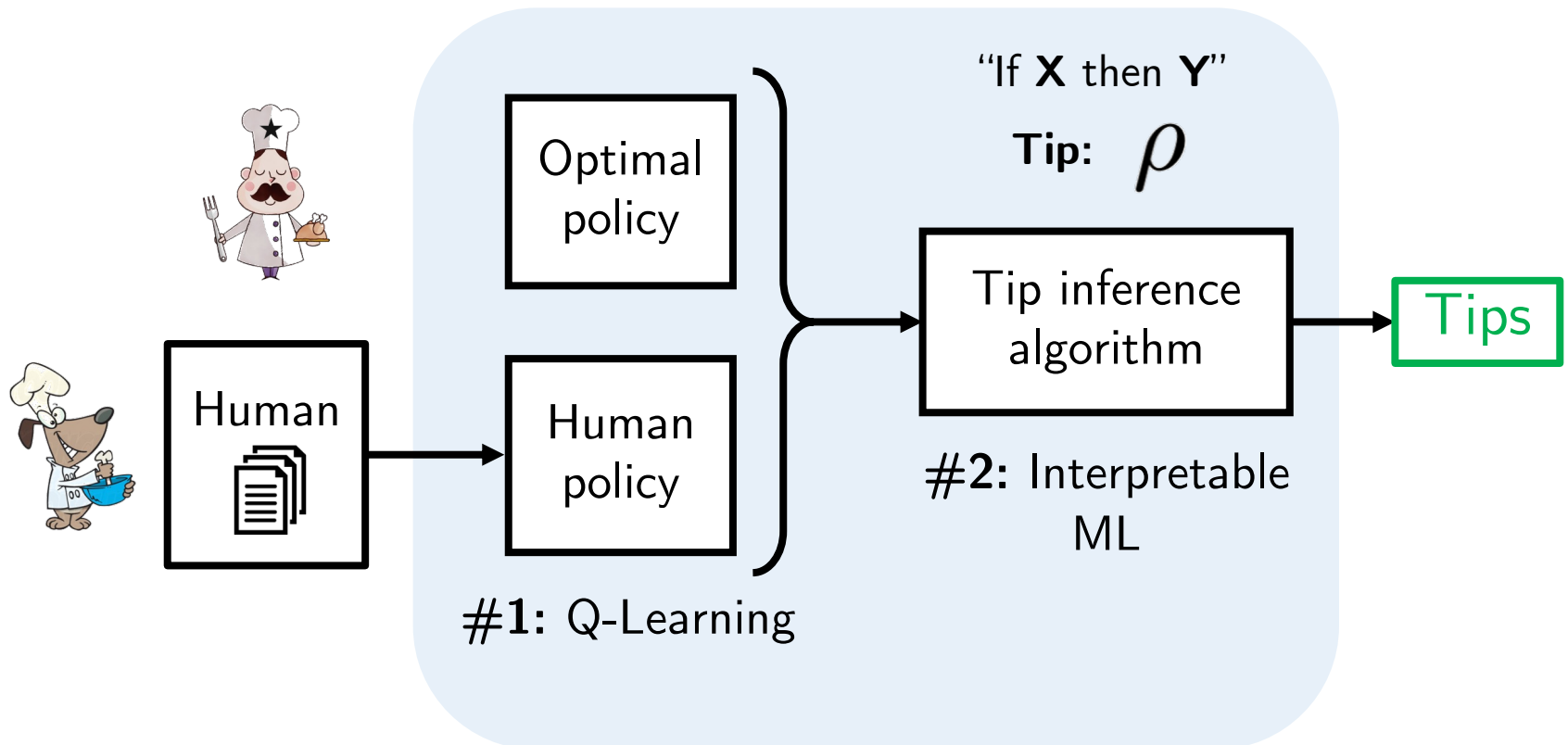
MDP: $\mathcal{M} = (S, A, R, P, \gamma)$



Our Approach



Our Approach



Step 2: Tip Inference

Cumulative reward
for a given policy

$$J(\pi) = \mathbb{E}_{\zeta \sim D(\pi)} \left[\sum_{t=1}^T r_t \right]$$

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- **Algorithm:** Choose tip ρ that maximizes the objective

$$J(\pi_H \oplus \rho) - J(\pi_H)$$

Human policy + tip

Only human policy

- $\pi_h \oplus \rho$ denotes overriding the human policy with tip ρ .

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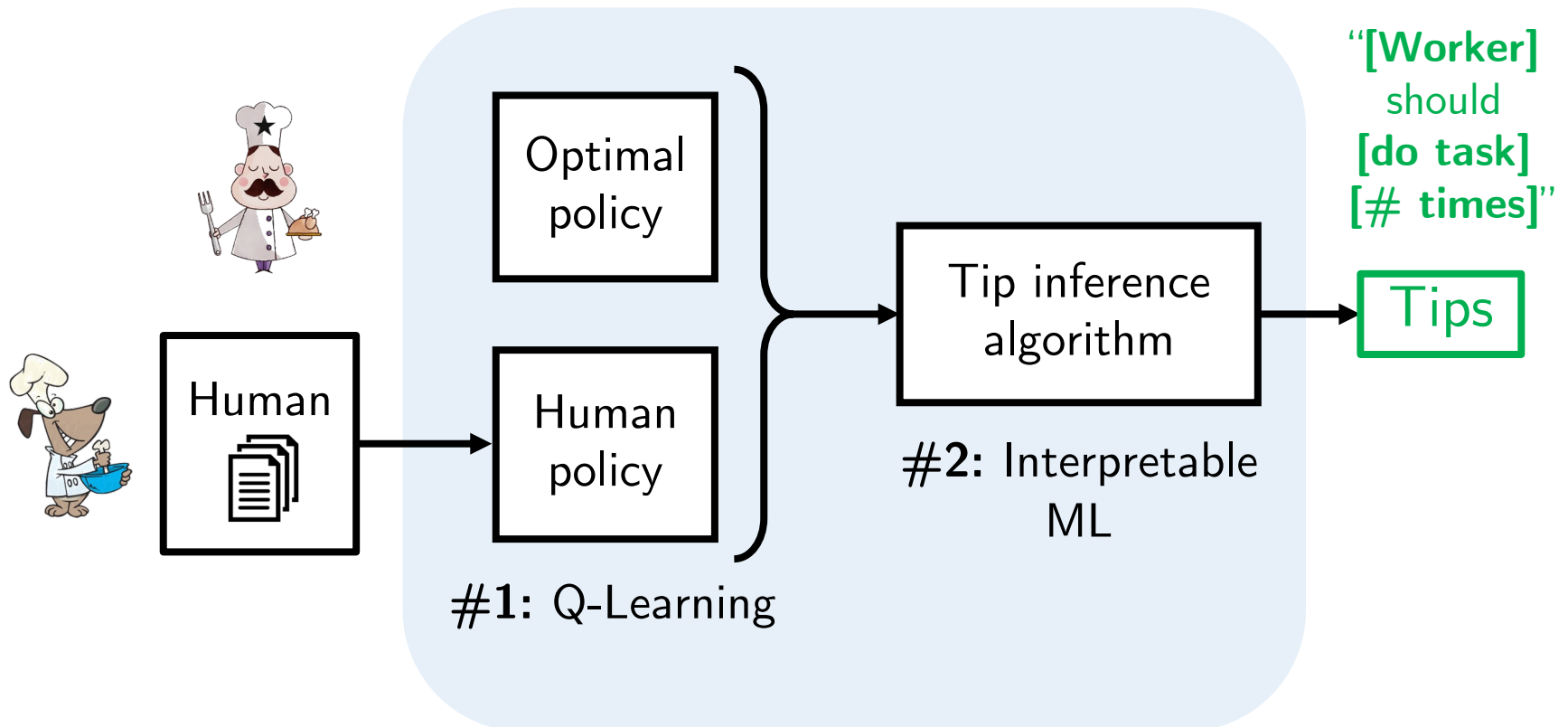
- $\pi_h \oplus \rho$ denotes overriding the human policy with tip ρ .
- **Lemma:** $J(\pi_H \oplus \rho) - J(\pi_H) \approx$

$$\mathbb{E}_{\zeta \sim D(\pi_H)} \left[\sum_{t=1}^T Q_t^*(s_t, \pi_H \oplus \rho(s_t)) - Q_t^*(s_t, \pi_H(s_t)) \right]$$

Indirect effect of distribution
shift is small; use observed data

Q-network we
learned previously!

Our Approach



Phase I Inferred Tips



Algorithm

Server
should cook twice

Amazon Mechanical Turk, N = 172
mean age 36.4, 62% female



Phase I Inferred Tips

Algorithm

Human

Server
should cook twice

*Most frequent tip
chosen by participants*

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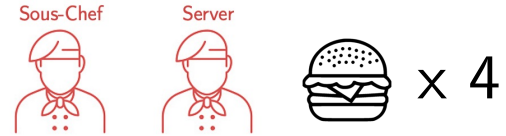
Baseline

*Most frequent tip
chosen by participants*

*Most frequent s-a
deviation b/w optimal
and trainee policies*

Amazon Mechanical Turk, N = 172
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Phase I Inferred Tips



Algorithm

Server
should cook twice

Human

Server
should cook once

Baseline

Sous-Chef
should plate twice

*Most frequent tip
chosen by participants*

*Most frequent s-a
deviation b/w optimal
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Amazon Mechanical Turk, N = 172
mean age 36.4, 62% female

Phase II Comparing Tips

Control

- No tip -

Algorithm

Server
should cook twice

Human

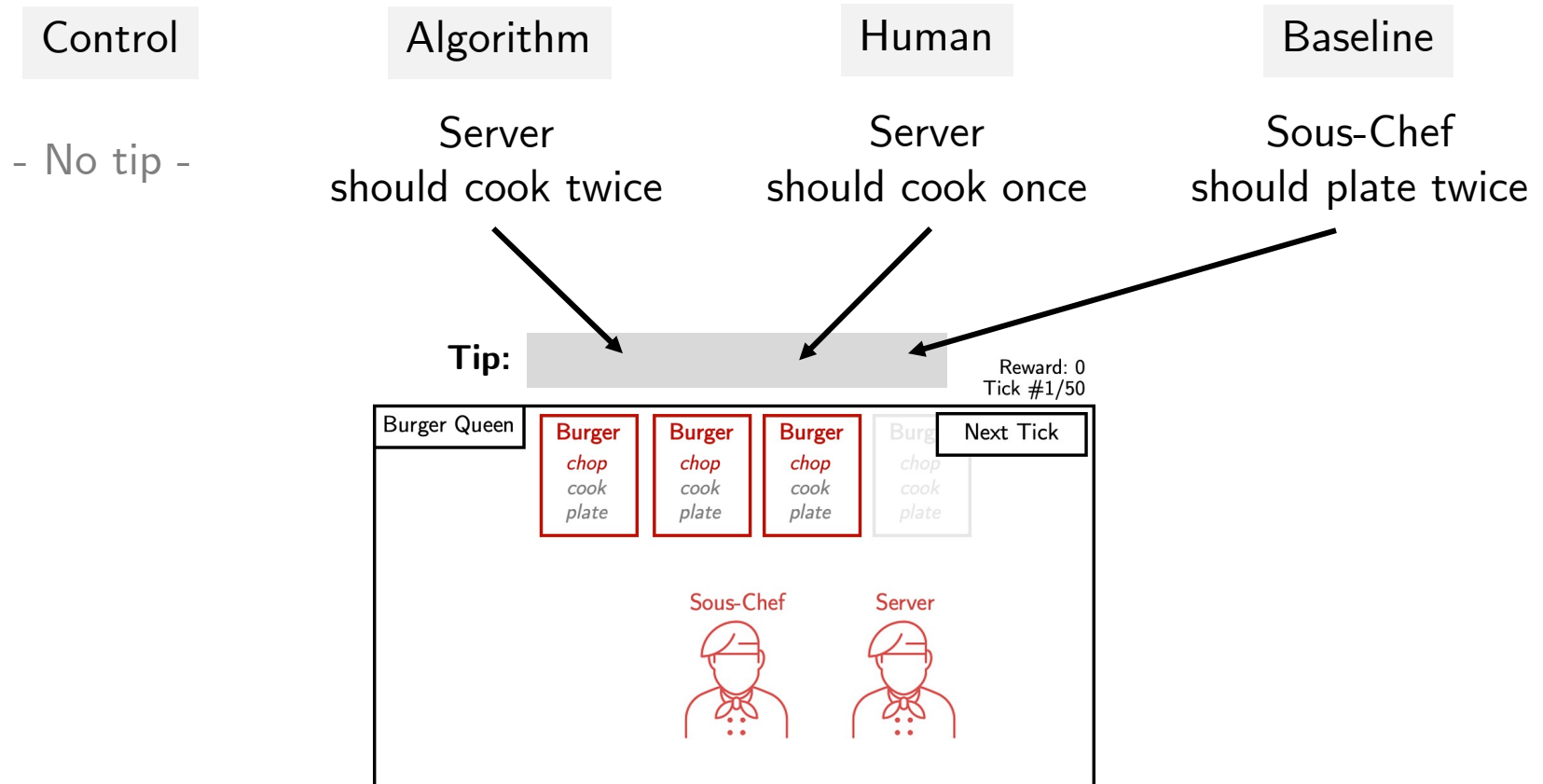
Server
should cook once

Baseline

Sous-Chef
should plate twice

Amazon Mechanical Turk, N = 1,011
mean age 34.9, 60% female

Phase II Comparing Tips



Amazon Mechanical Turk, N = 1,011
mean age 34.9, 60% female

Algorithm vs Human

Algorithm

Server
should cook twice

Human

Server
should cook once

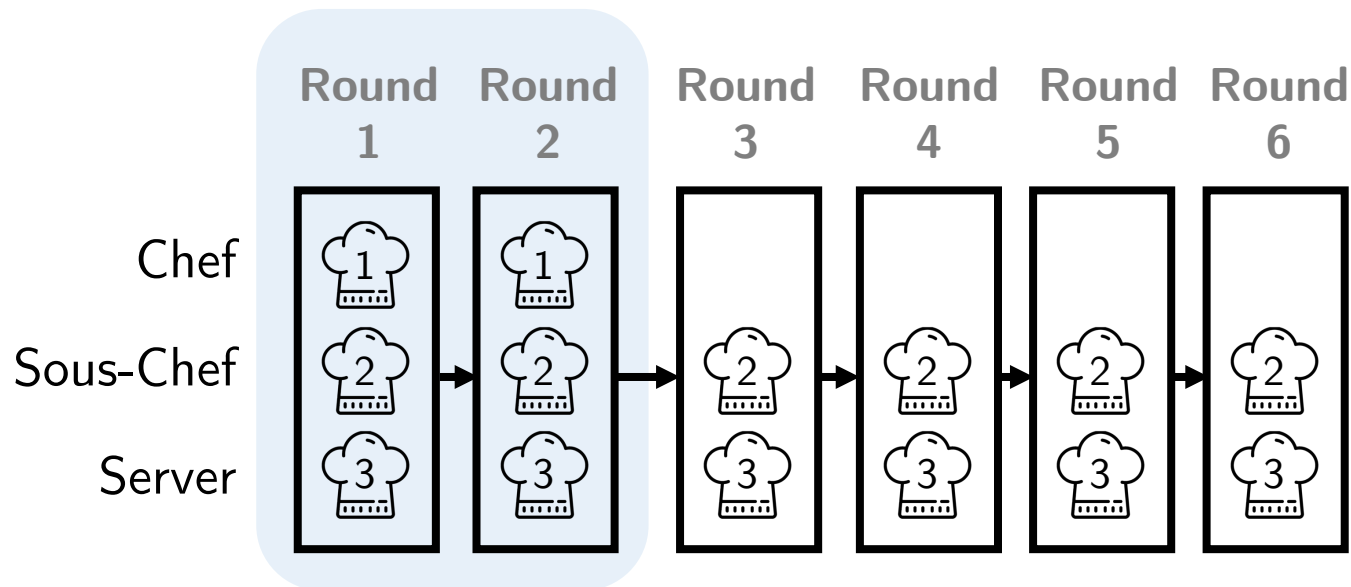
Algorithm vs Human

Algorithm

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should cook twice

Human

Server
should cook once



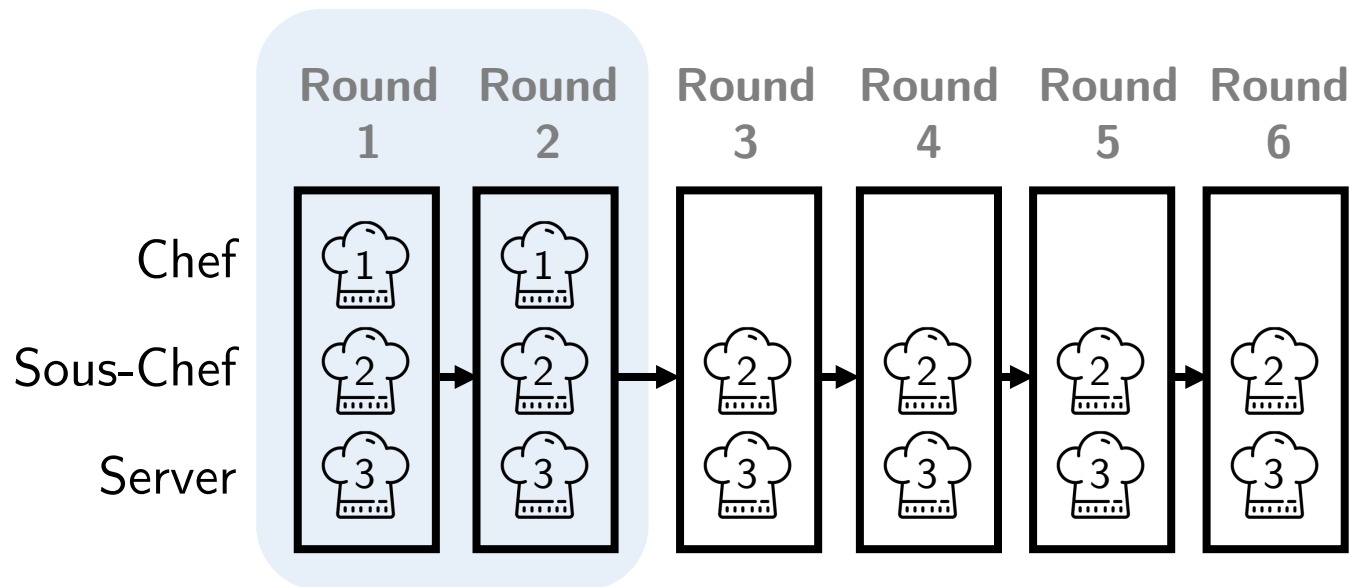
Algorithm vs Human

Algorithm

Server
should cook twice

Human

Server
should cook once



“Server shouldn’t cook”

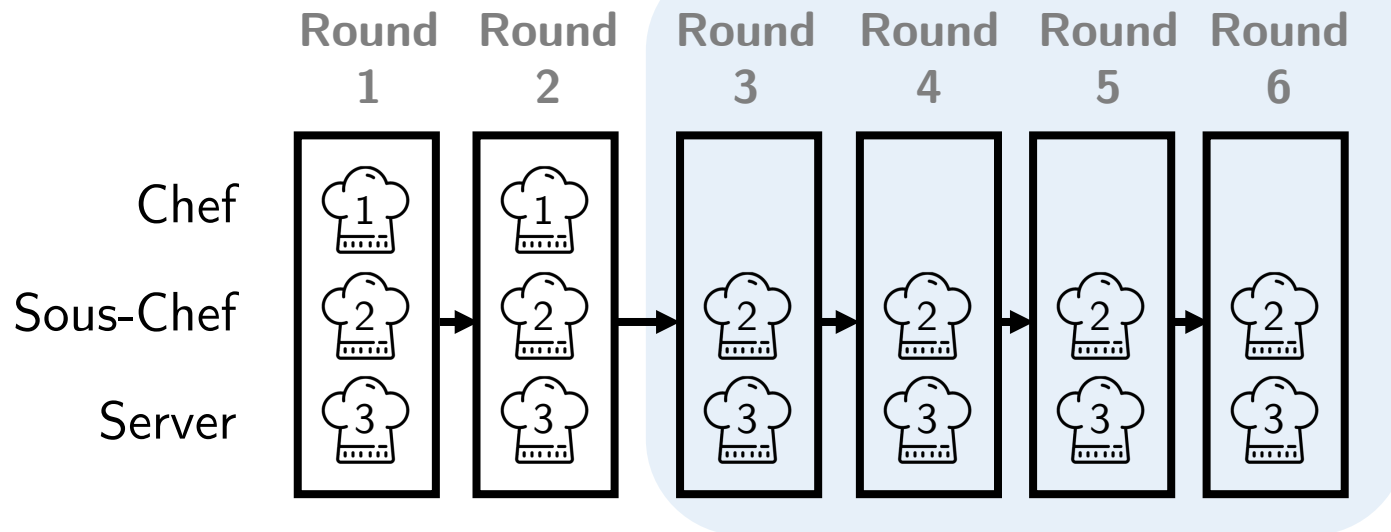
Algorithm vs Human

Algorithm

Server
should cook twice

Human

Server
should cook once



“Server shouldn’t cook”

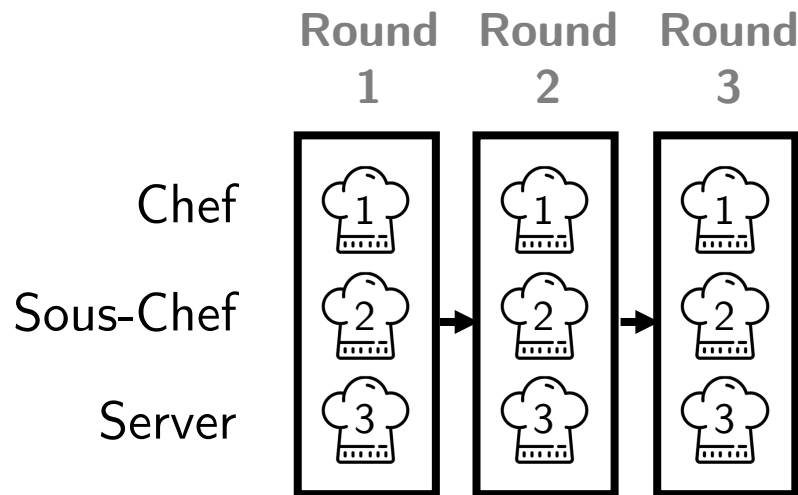
Algorithm vs Human

Algorithm

Server
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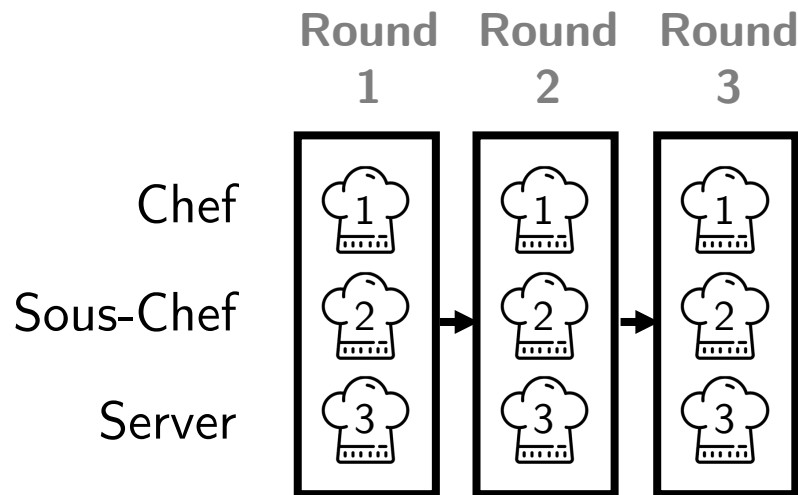
Algorithm vs Human

Algorithm

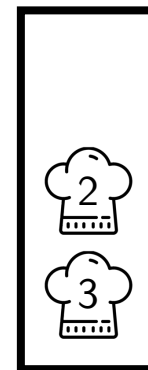
Server
should cook twice

Human

Server
should cook once



What if?



Algorithm vs Human

Algorithm

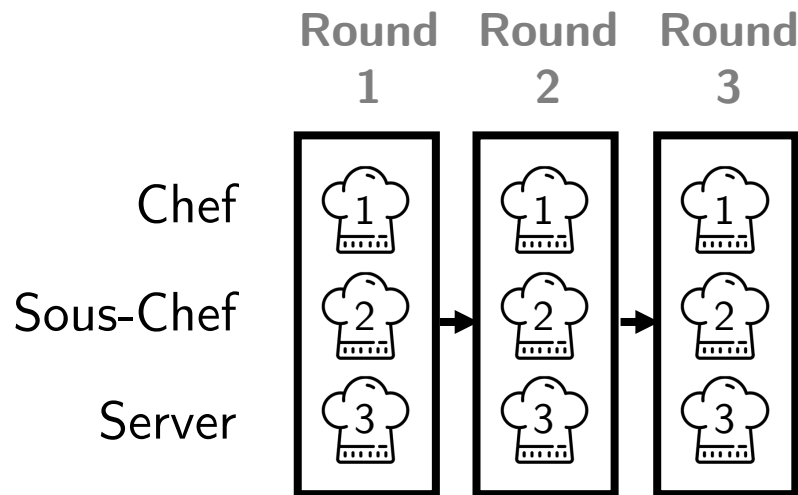
Server
should cook twice

Human

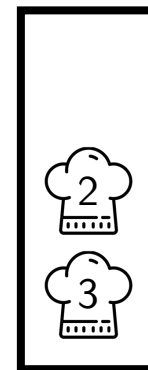
Server
should cook once

Hypothetical

Server
shouldn't cook



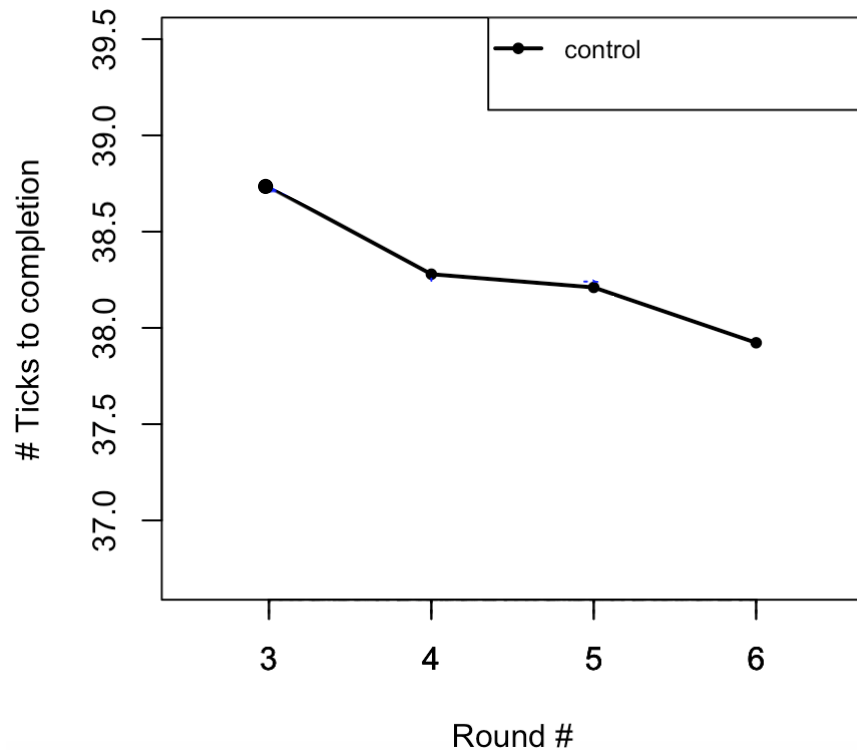
What if?



Results

People Improve Over Time

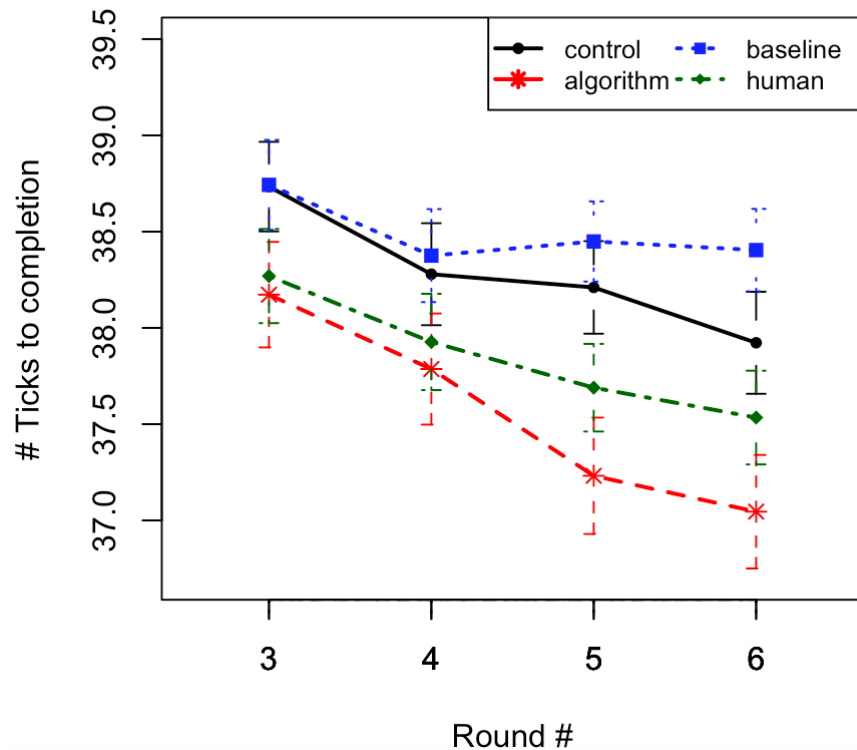
Ticks to completion



Amazon Mechanical Turk, N = 1,011
mean age 34.9, 60% female

Results Our Tip Improves Performance

Ticks to completion



One-sided T-Tests

Algorithm beats Control ($p = 0.000008$)

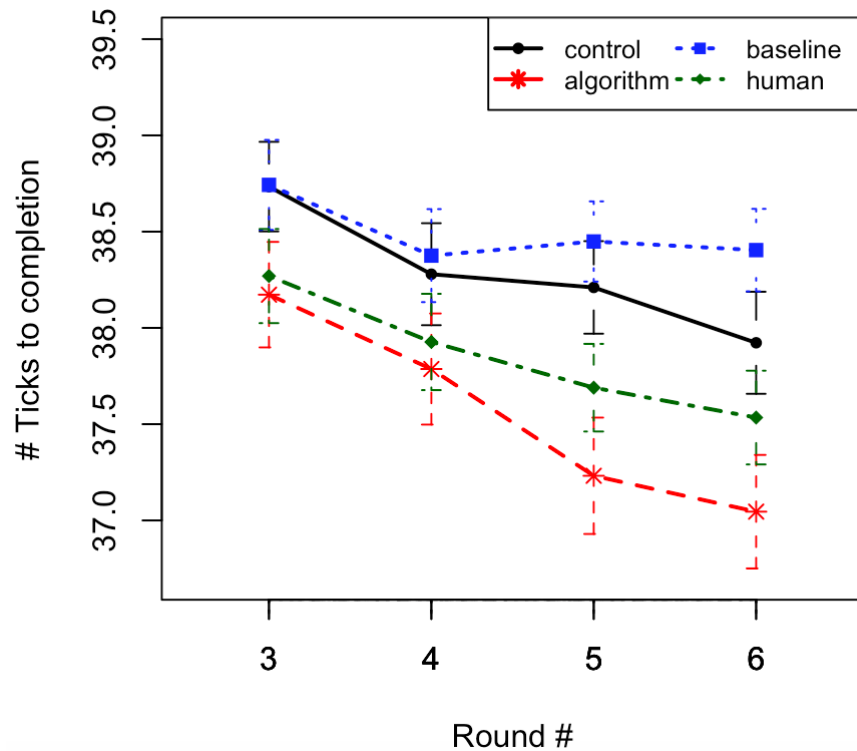
Algorithm beats Human ($p = 0.006$)

Algorithm beats Baseline ($p < 1e-12$)

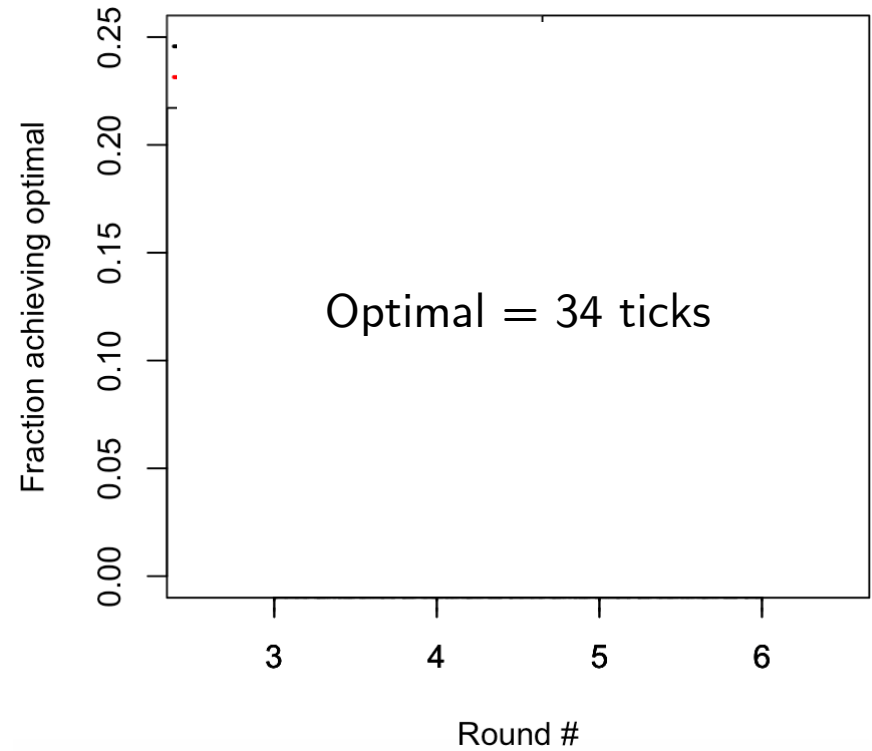
Amazon Mechanical Turk, $N = 1,011$
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Results

Ticks to completion



Fraction achieving optimal

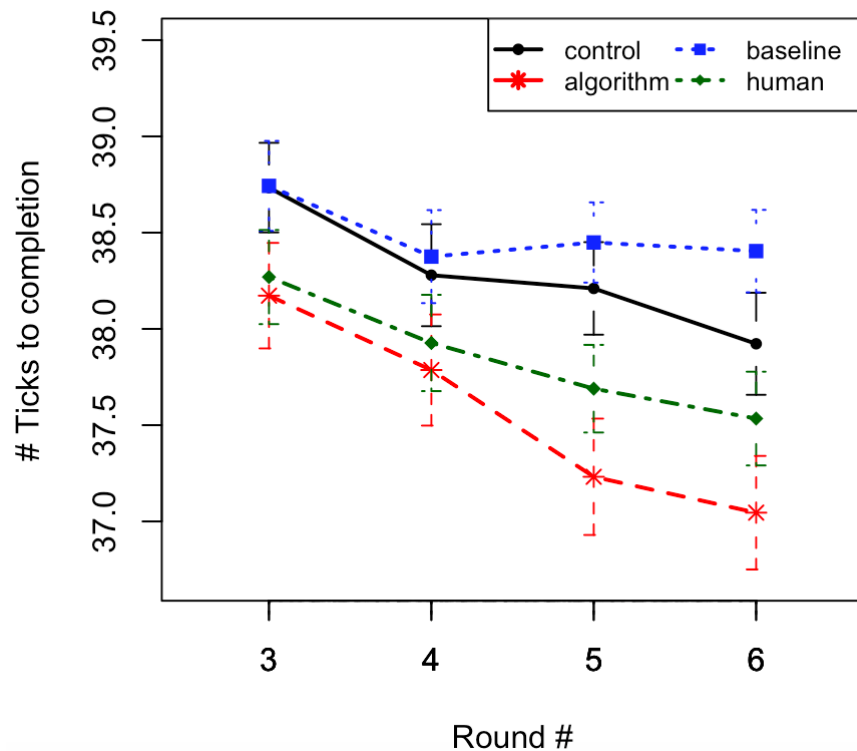


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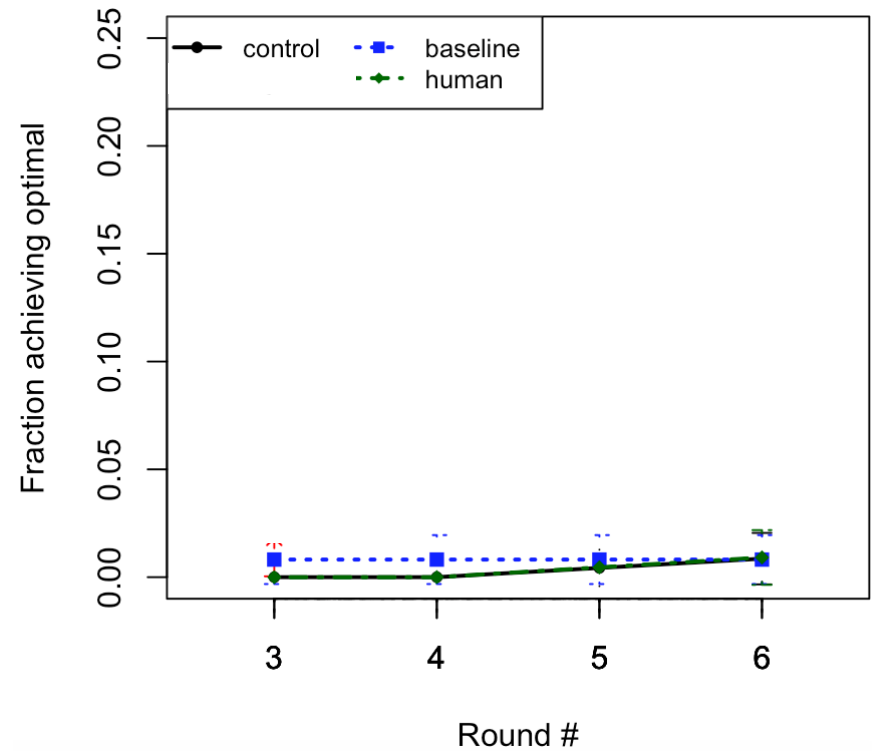
Results

Difficult to Reach Optimal

Ticks to completion



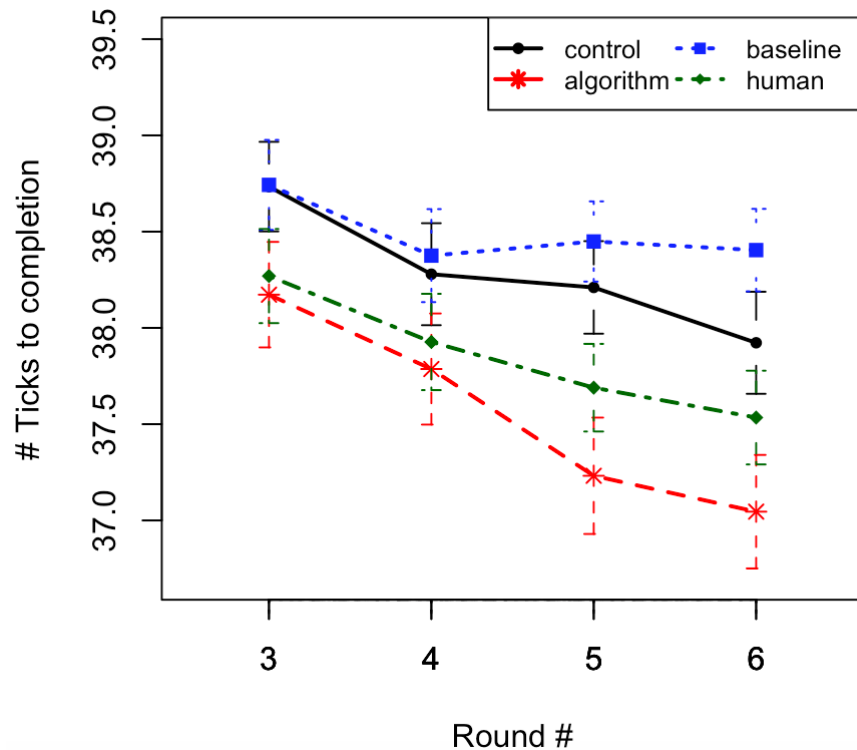
Fraction achieving optimal



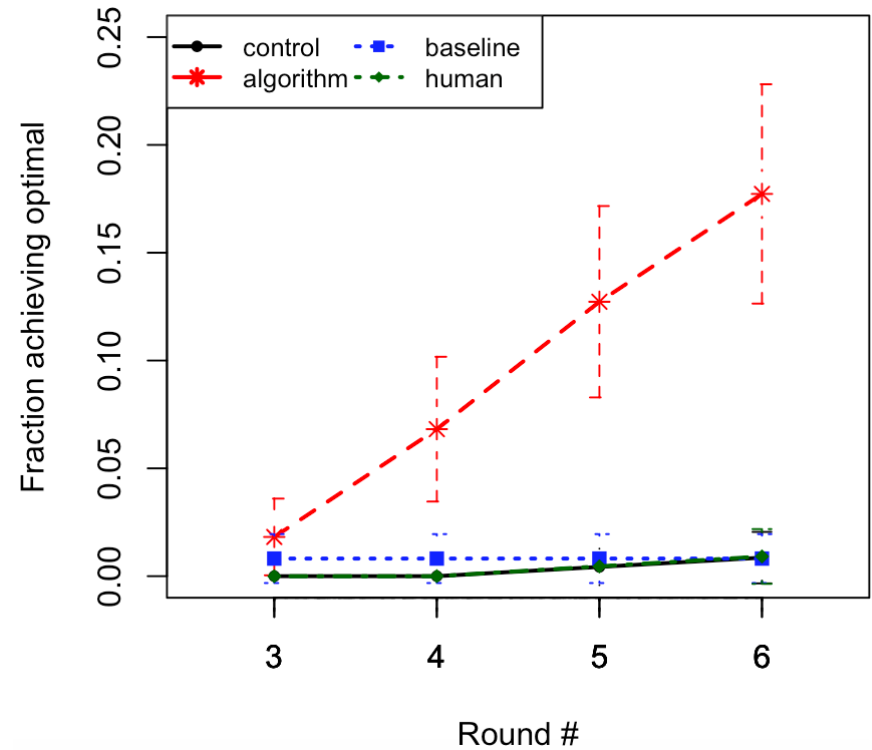
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Results Our Tip Helps Reach Optimal

Ticks to completion



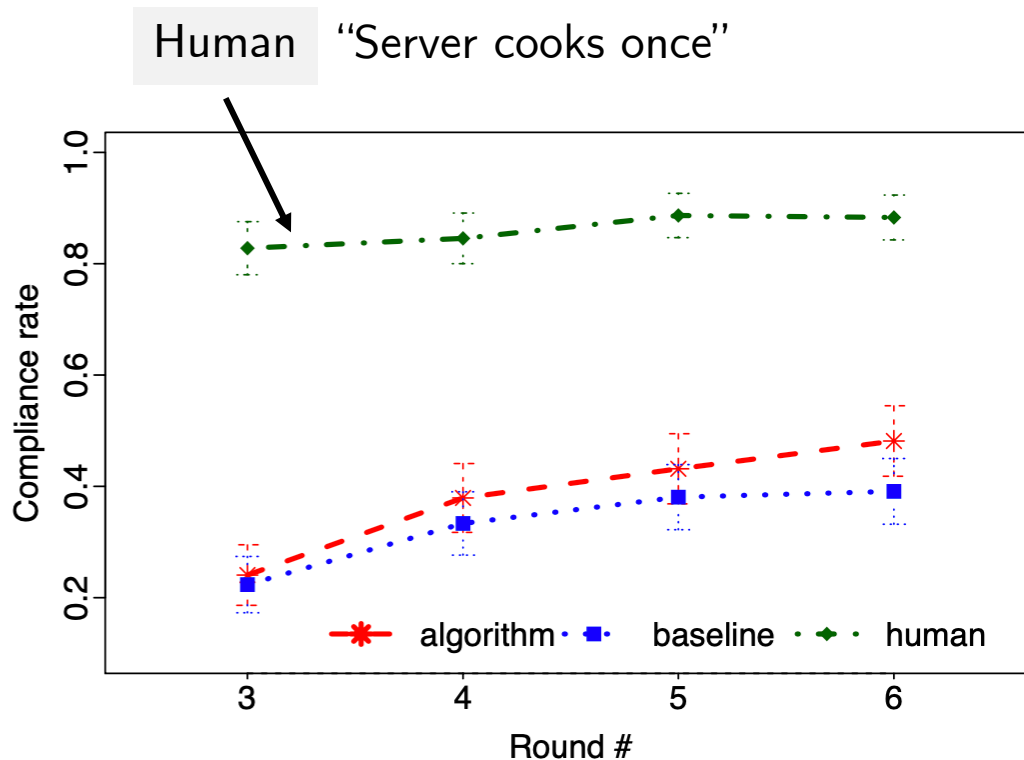
Fraction achieving optimal



Amazon Mechanical Turk, N = 1,011
mean age 34.9, 60% female

Results

Complying with Intuitive Tip



Amazon Mechanical Turk, $N = 1,011$
mean age 34.9, 60% female

Results

Complying with Intuitive Tip

26% Positive, 17% Negative

“I felt that tip was **valid**.”

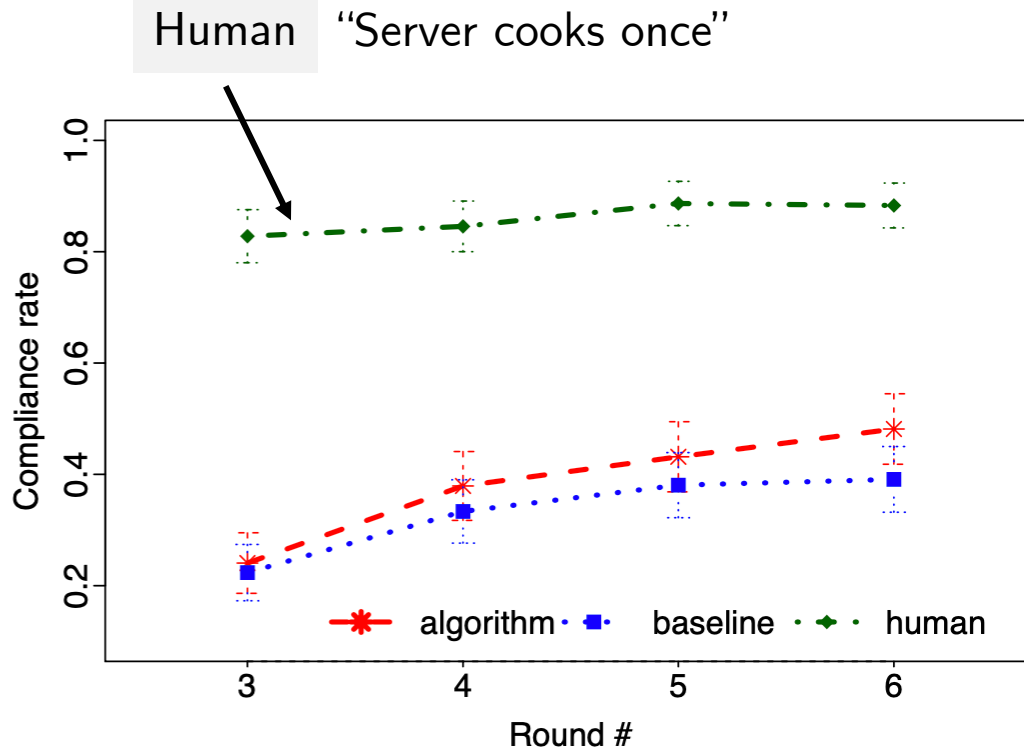
R_1rvkYTwgAjD0z4z

“It helped because she could cook one burger but **any more than that and your ticks would be too high.**”

R_d6YSuigdikyaNdT

“It was **accurate**, and I implemented it.”

R_1pA8wDYgWc9hbIt



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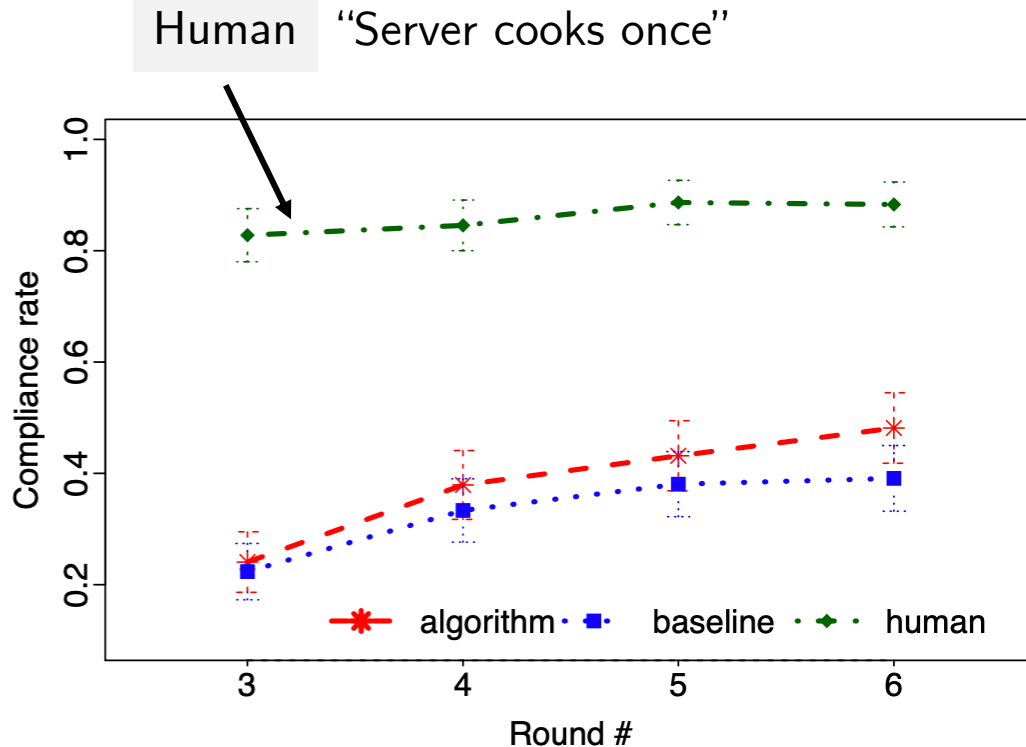
“It was **accurate**, and I implemented it.”

R_1pA8wDYgWc9hbIt

“It stunk honestly. **The server takes forever to cook**.”

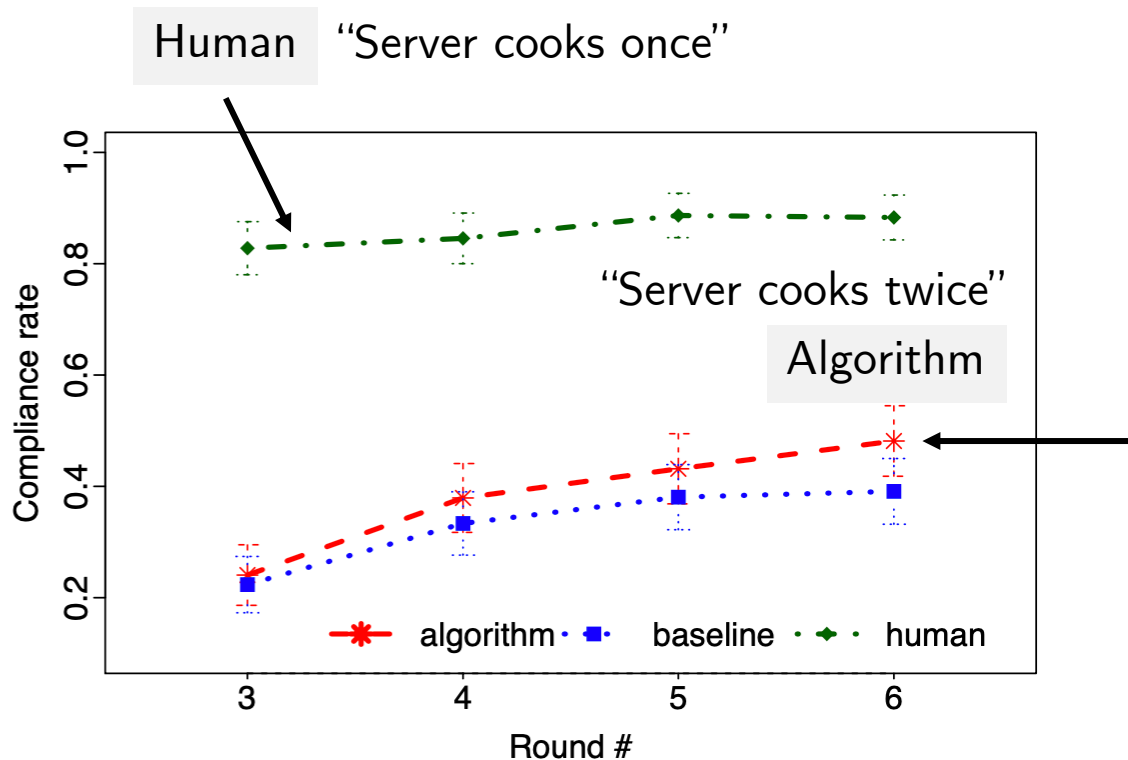
R_beijQ8guDyExa5r

“I used the tip but **I don't think it was helpful**. The server took long to cook.”



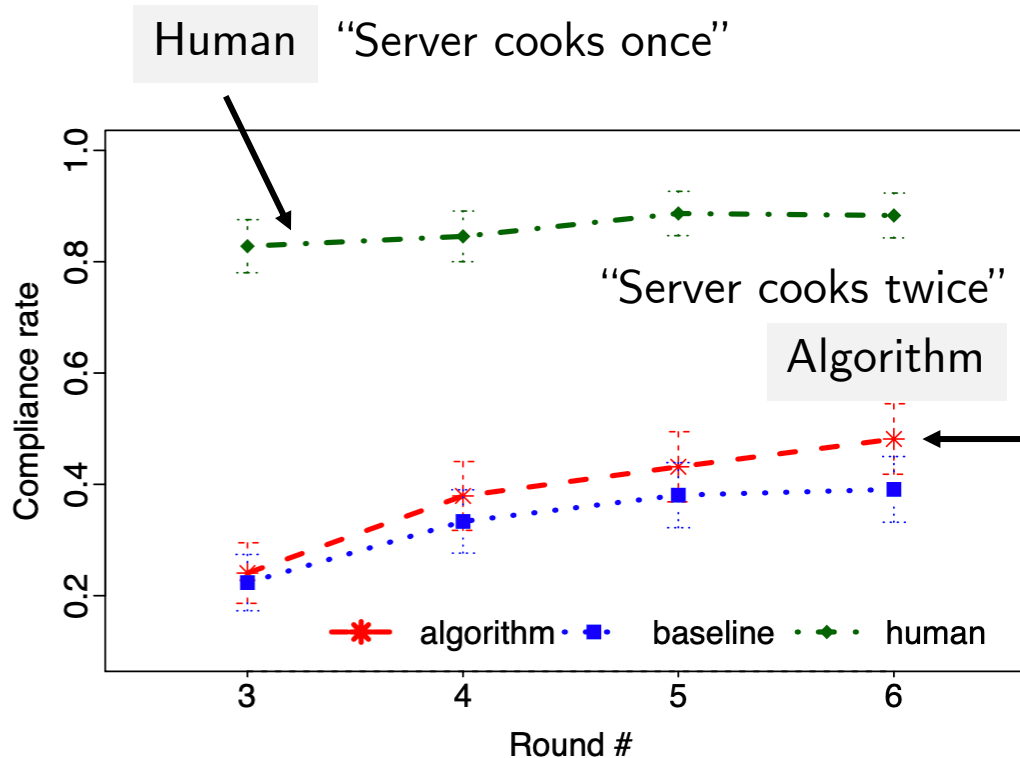
Amazon Mechanical Turk, N = 1,011
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Results Against Counterintuitive Tips



Amazon Mechanical Turk, N = 1,011
mean age 34.9, 60% female

Results Against Counterintuitive Tips



23% Positive, **33% Negative**

“I didn't think it was right.”

R_3EgrcrQouPcb1fS

“I didn't follow it because it seemed counter intuitive since they're slow.”

R_10HkPUkR6o0qDFT

“It didn't make sense and in fact I got worse trying to use it,”

R_2YD5x6BL7mhCYEP

“I wasn't sure how to use it.”



R_2s0UA1omAifrFgx

Amazon Mechanical Turk, N = 1,011

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Results Learning Beyond Tips

Structure of Optimal Policy

		Chop	Cook	Plate	
Sous-Chef		3	2	2	times
Server		1	2	2	times

Algorithm Baseline

↑ ↑

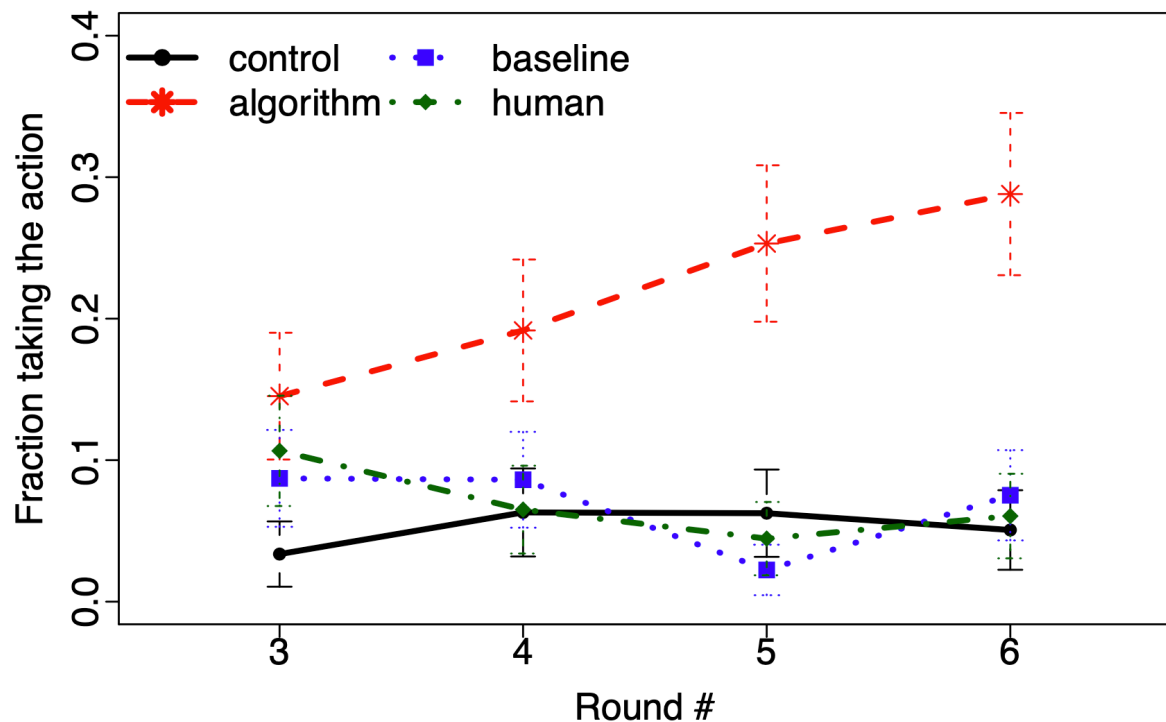
Results Learning Beyond Tips

Our tip effectively led people to the states they can learn other optimal strategies

Sous-Chef
chops 3 times



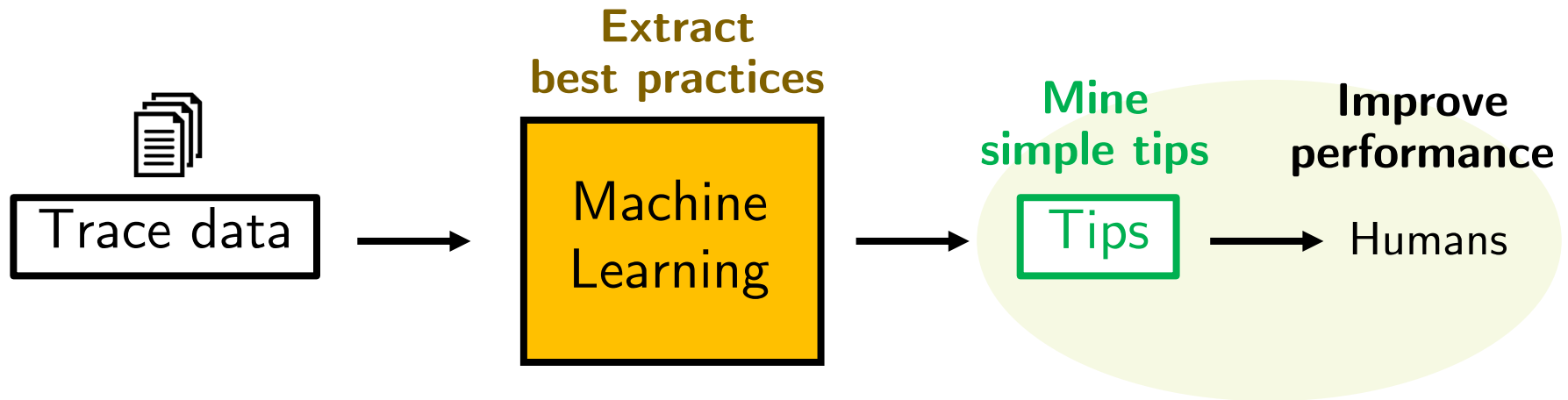
Part of optimal
policy but not stated
in any of the tips



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mean age 34.9, 60% female

Summary

ML framework to leverage behavioral trace data to infer simple tips that help humans



Our tips improve performance, speed up learning, help humans adapt to disruption, and uncover other optimal strategies



Performance/compliance tradeoff

Feedback (+ tips) very welcome!

Improving Compliance?

Improving Compliance

Social information

Here's how you compare to neighbors



Aug 21, 2015 - Sep 20, 2015

This is based on 87 similar homes within approx. 4 miles. Efficient neighbors are the 20% who use the least amount of electricity. See back for details.



You're using more than your neighbors.

8% more electricity
than average neighbors

Allcott 2011, *Journal of Public Economics*

Improving Compliance

Social information

“The majority of best players adopted this rule [Server Cook Twice], enabling them to achieve the optimal performance of 34 ticks.”

in all 4 disrupted rounds (3-6)

Improving Compliance

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Algorithm

Server
should cook twice

Human

Server
should cook once

Hypothetical

Server
shouldn’t cook

Improving Compliance

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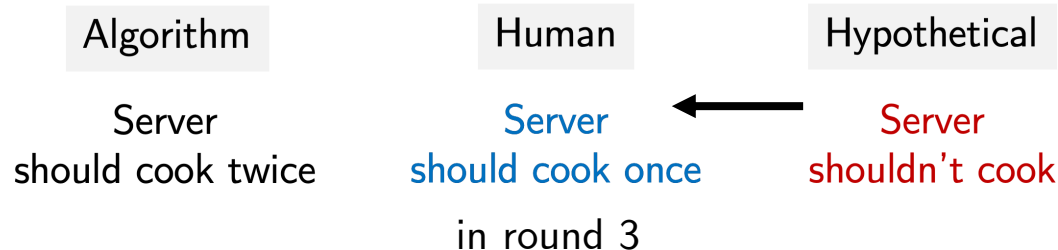
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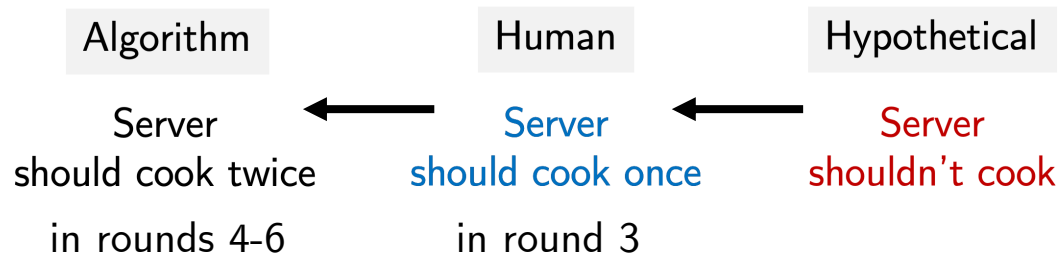
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Improving Compliance

Social information

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“Pay + Social”

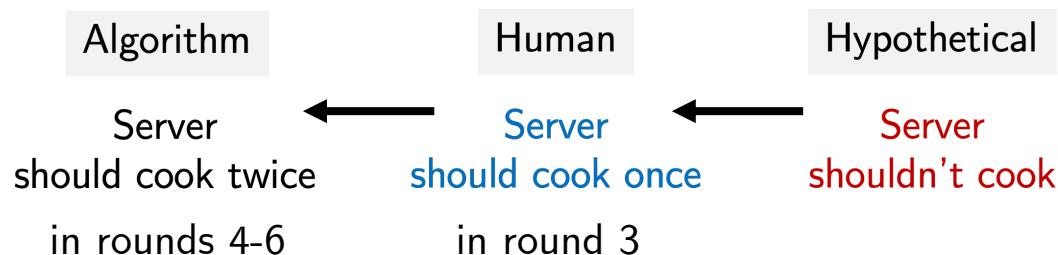
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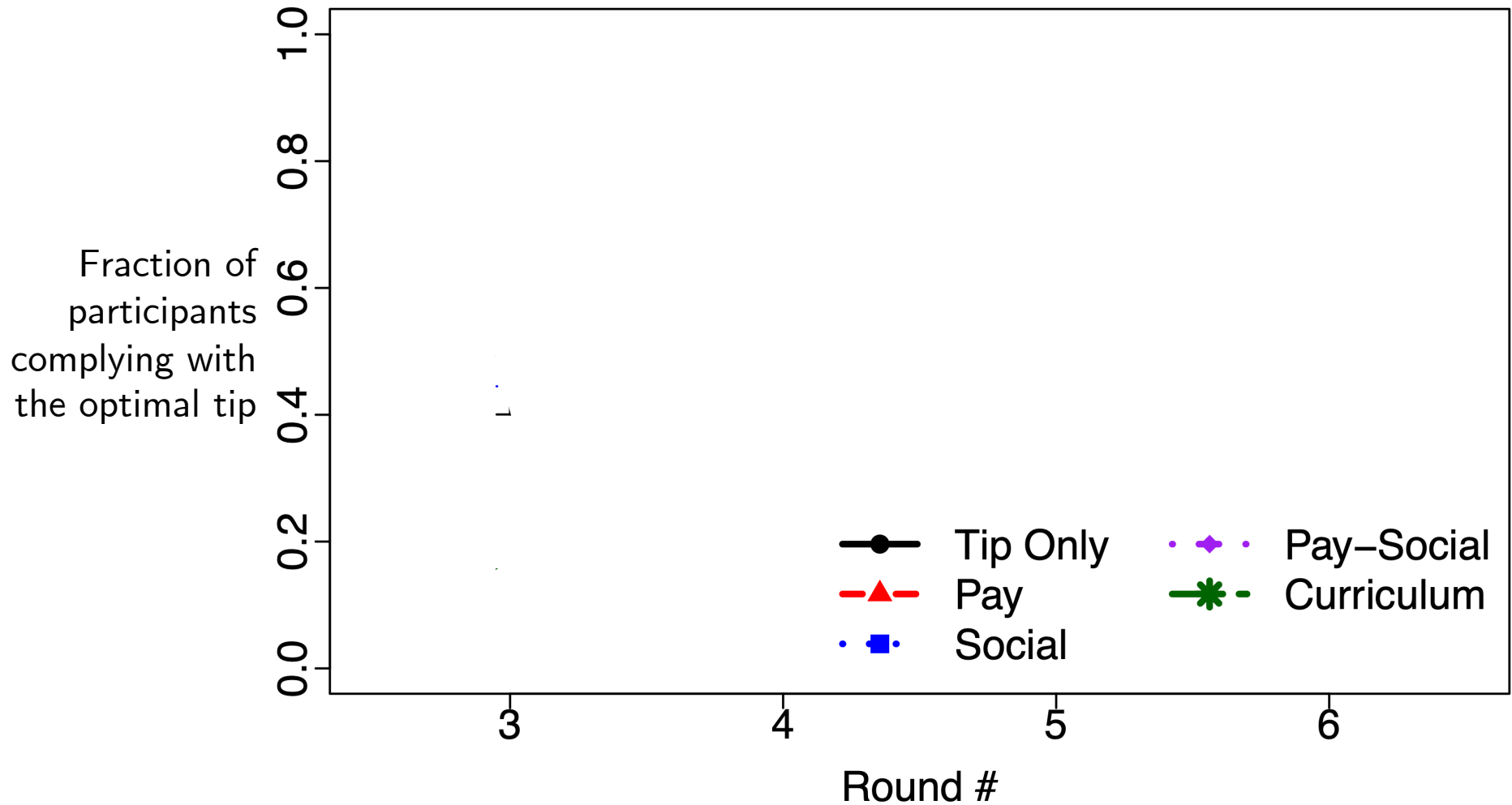
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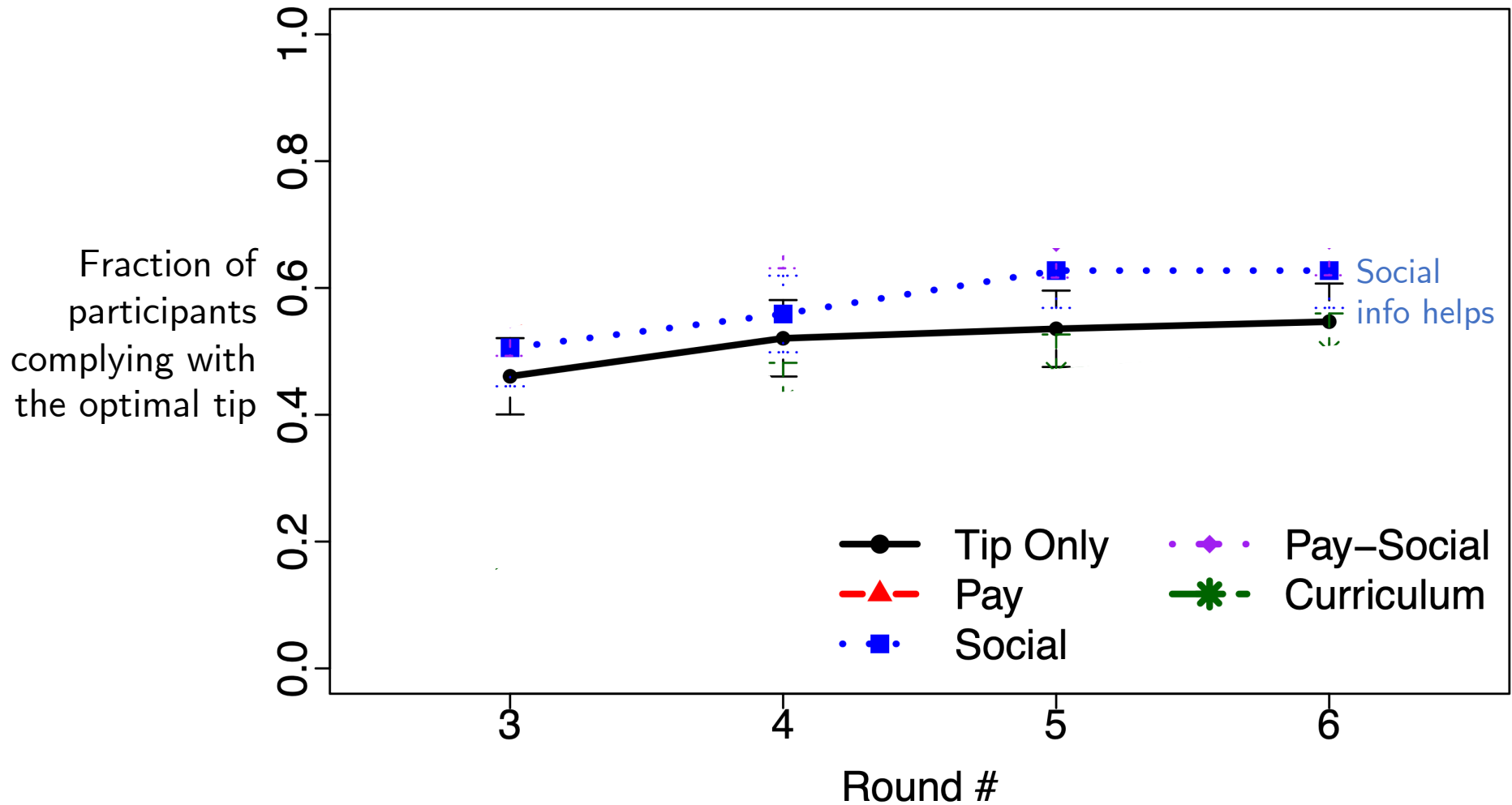


Improving Compliance



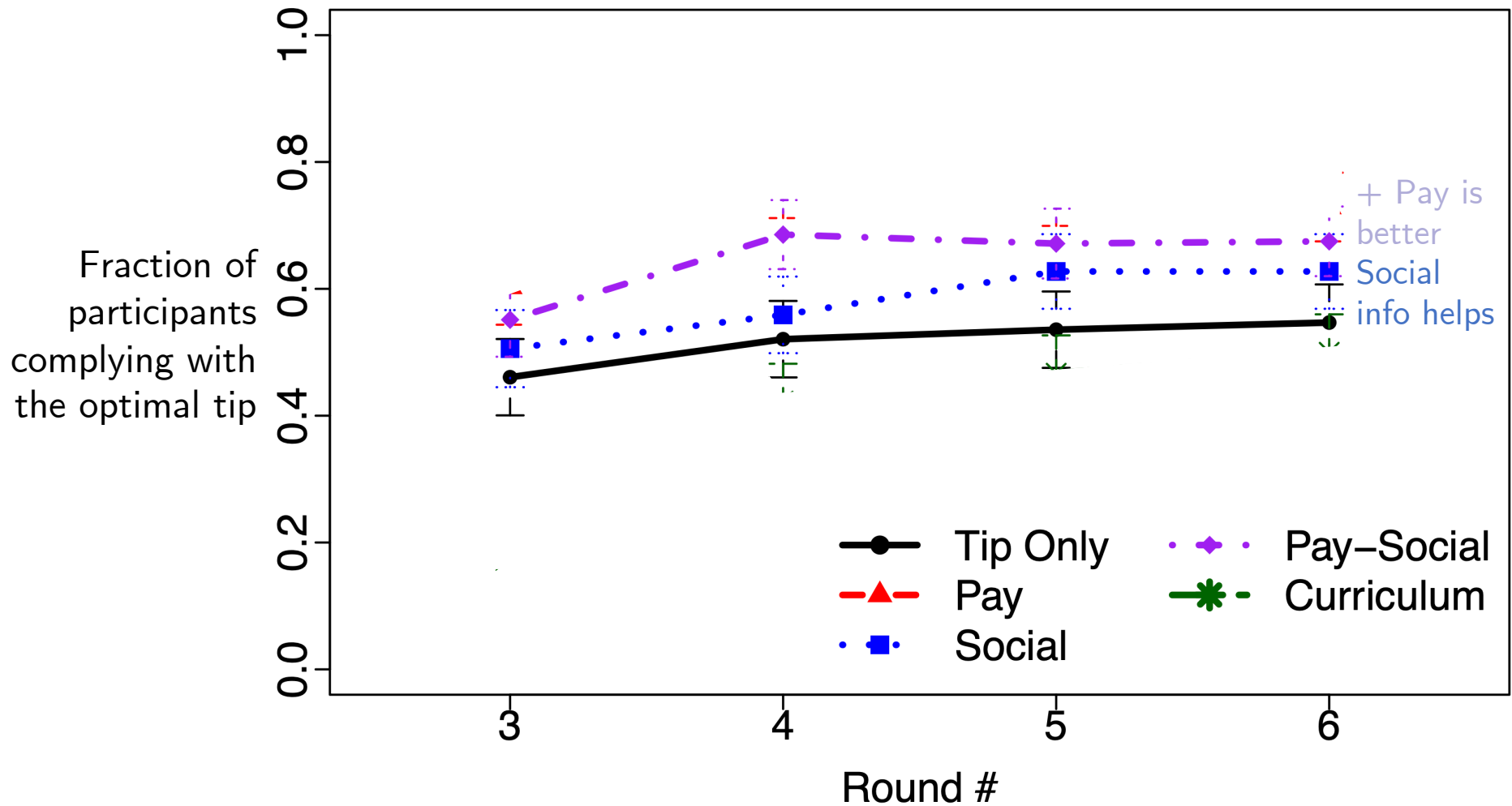
Amazon Mechanical Turk, N = 1,416

Improving Compliance

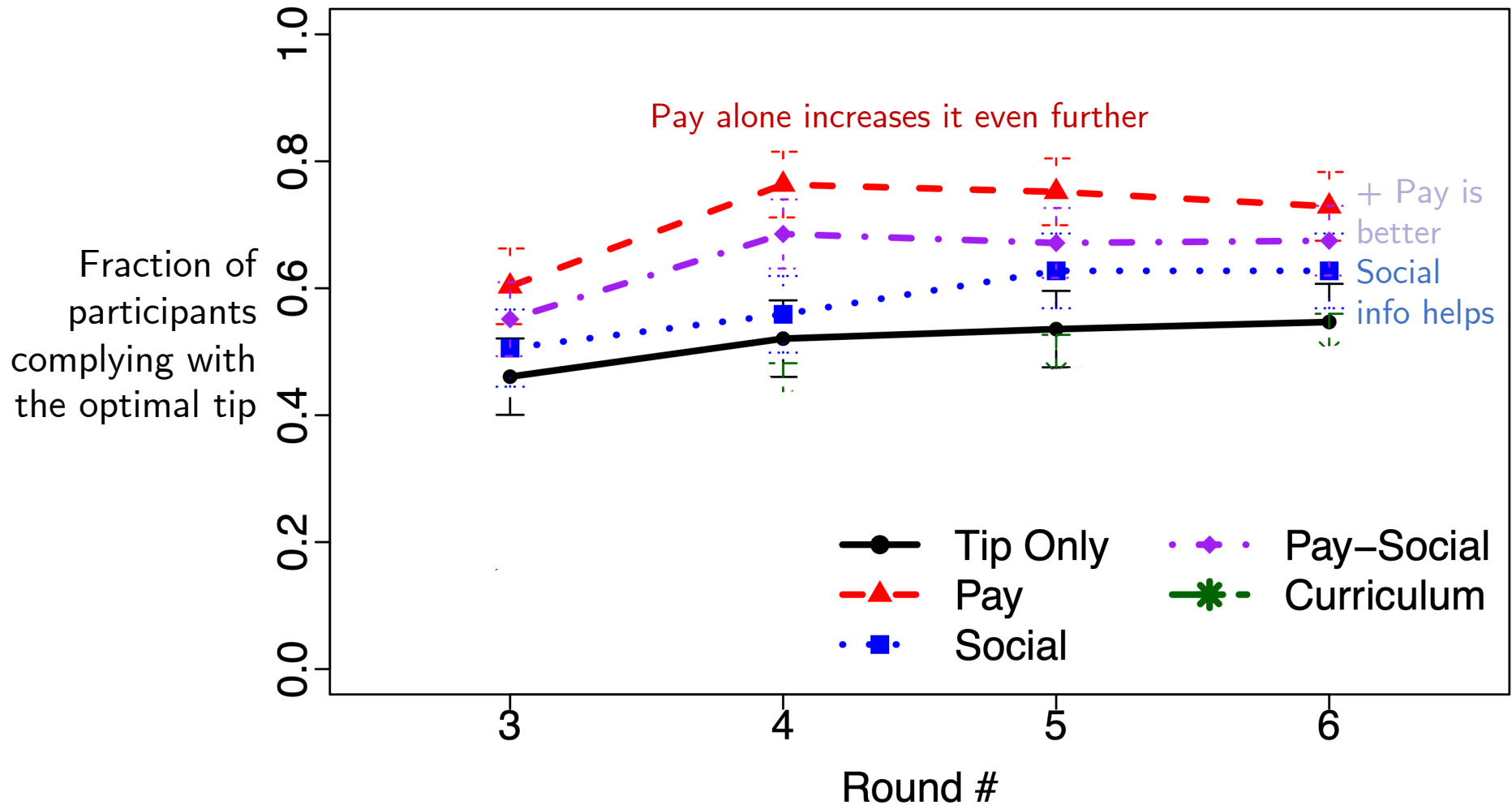


Amazon Mechanical Turk, N = 1,416

Improving Compliance



Improving Compliance



Improving Compliance

